

**UNITED STATES  
SECURITIES AND EXCHANGE COMMISSION  
Washington, D.C. 20549**

**FORM 10-Q**

(Mark One)

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended June 30, 2020

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from \_\_\_\_\_ to \_\_\_\_\_

Commission file number: 001-36763

**H-CYTE, INC**

(Exact name of registrant as specified in its charter)

Nevada

(State or other jurisdiction of  
incorporation or organization)

**201 East Kennedy Blvd, Suite 700  
Tampa, Florida**

(Address of principal executive offices)

46-3312262

(IRS Employer  
Identification No.)

33602

(Zip Code)

**(844) 633-6839**

(Registrant's Telephone Number, Including Area Code)

Securities registered pursuant to Section 12(b) of the Act:

<u>Title of each class</u>	<u>Ticker symbol(s)</u>	<u>Name of each exchange on which registered</u>
<b>Common Stock, par value \$0.001 per share</b>	<b>HCYT</b>	<b>OTC Capital Markets</b>

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. [X] Yes [ ] No

Indicate by check mark whether the registrant has submitted electronically every Interactive Data File required to be submitted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files.) [X] Yes [ ] No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company or an emerging growth company. See the definitions of "large accelerated filer," "accelerated filer" and "smaller reporting company" in Rule 12b-2 of the Exchange Act.

Large accelerated filer [ ]  
Non-accelerated filer [X]

Accelerated filer [ ]  
Smaller Reporting Company [X]  
Emerging Growth Company [ ]

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. [ ]

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act).

[ ] Yes [X] No

As of August 12, 2020, 122,139,432 shares of the registrant's common stock were outstanding.

## H-CYTE, INC AND SUBSIDIARIES

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### SPECIAL NOTE REGARDING FORWARD-LOOKING STATEMENTS

This Quarterly Report on Form 10-Q contains “forward-looking statements”, as defined under United States federal securities laws. These statements involve known and unknown risks, uncertainties, and other factors that may cause our actual results, performance or achievements to be materially different from any future results, performance or achievements expressed or implied by the forward-looking statements. Forward-looking statements include, but are not limited to, statements about:

- our ability to market, commercialize and achieve broader market acceptance for our products;
- our ability to successfully expand, and achieve full productivity from, our sales, clinical support, and marketing capabilities;
- our ability to successfully complete the development of, and obtain regulatory clearance or approval for, our products; and
- the estimates regarding the sufficiency of our cash resources, our ability to obtain additional capital or our ability to maintain or grow sources of revenue.

In some cases, you can identify forward-looking statements by terms such as “anticipates,” “believes,” “could,” “estimates,” “expects,” “intends,” “may,” “plans,” “potential,” “predicts,” “projects,” “should,” “will,” “would,” and similar expressions intended to identify forward-looking statements, although not all forward-looking statements contain these words. Although we believe that we have a reasonable basis for each forward-looking statement contained in this Quarterly Report, we caution you that these statements are based on a combination of facts and factors currently known by us and our projections of the future, about which we cannot be certain. As a result of these factors, we cannot assure you that the forward-looking statements in this Quarterly Report will prove to be accurate. Furthermore, if our forward-looking statements prove to be inaccurate, the inaccuracy may be material. In light of the significant uncertainties in these forward-looking statements, you should not regard these statements as a representation or warranty by us, or any other person, that we will achieve our objectives and plans in any specified time frame, or at all. We do not undertake to update any of the forward-looking statements after the date of this Quarterly Report, except to the extent required by applicable securities laws.

## Item 1. Financial Statements

H-CYTE, INC AND SUBSIDIARIES  
CONSOLIDATED BALANCE SHEETS

	(Unaudited) June 30, 2020	December 31, 2019
<b>Assets</b>		
<b>Current Assets</b>		
Cash	\$ 1,829,912	\$ 1,424,096
Accounts receivable	3,000	22,667
Other receivables	3,891	18,673
Prepaid expenses	141,719	810,143
<b>Total Current Assets</b>	<b>1,978,522</b>	<b>2,275,579</b>
<b>Right -of-use asset</b>	<b>489,268</b>	<b>738,453</b>
<b>Property and equipment, net</b>	<b>180,429</b>	<b>219,703</b>
<b>Other assets</b>	<b>35,054</b>	<b>36,877</b>
<b>Total Assets</b>	<b>\$ 2,683,273</b>	<b>\$ 3,270,612</b>
<b>Liabilities, Mezzanine Equity, and Stockholders' Deficit</b>		
<b>Current Liabilities</b>		
Interest payable	\$ 128,815	\$ 53,198
Accounts payable	1,213,573	1,485,542
Accrued liabilities	252,365	324,984
Other current liabilities	345,018	175,181
Short-term notes, related parties	-	1,635,000
Short-term convertible note payable	424,615	424,615
Notes, payable current portion	67,444	66,836
PPP loan	355,839	-
Convertible Bridge Loan and FWHC Advance Loan payable	240,803	-
Dividend payable	145,241	108,641
Deferred revenue	747,031	1,046,156
Lease liability, current portion	306,108	453,734
<b>Total Current Liabilities</b>	<b>4,226,852</b>	<b>5,773,887</b>
<b>Long-term Liabilities</b>		
Lease liability, net of current portion	200,848	302,175
Notes payable, net of current portion	-	11,545
PPP Loan, net of current portion	453,243	-
Derivative liability - warrants	10,055,676	315,855
Redemption put liability	97,998	267,399
<b>Total Long-term Liabilities</b>	<b>10,807,765</b>	<b>896,974</b>
<b>Total Liabilities</b>	<b>15,034,617</b>	<b>6,670,861</b>
<b>Commitments and Contingencies</b>		
<b>Mezzanine Equity</b>		
Series D Convertible Preferred stock	6,401,762	6,060,493
<b>Total Mezzanine Equity</b>	<b>6,401,762</b>	<b>6,060,493</b>
<b>Stockholders' Deficit</b>		
Series B Convertible Preferred Stock - \$.001 par value: 10,000 shares authorized, 6,100 shares issued and outstanding at June 30, 2020 and December 31, 2019	6	6
Common stock - \$.001 par value: 199,000,000 shares authorized, 104,246,357 and 99,768,704 shares issued and outstanding at June 30, 2020 and December 31, 2019, respectively	104,246	99,769
Additional paid-in capital	27,761,076	28,172,146
Accumulated deficit	(46,248,302)	(37,362,531)
Non-controlling interest	(370,132)	(370,132)
<b>Total Stockholders' Deficit</b>	<b>(18,753,106)</b>	<b>(9,460,742)</b>
<b>Total Liabilities, Mezzanine Equity and Stockholders' Deficit</b>	<b>\$ 2,683,273</b>	<b>\$ 3,270,612</b>

See accompanying notes to the consolidated financial statements

**H-CYTE, INC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF OPERATIONS**  
(Unaudited)

	<u>Three months ended June 30,</u>		<u>Six months ended June 30,</u>	
	2020	2019	2020	2019
<b>Revenues</b>	\$ 19,500	\$ 2,431,721	\$ 1,036,276	\$ 3,755,961
<b>Cost of Sales</b>	(70,011)	(492,145)	(446,827)	(988,964)
<b>Gross Profit (Loss)</b>	(50,511)	1,939,576	589,449	2,766,997
<b>Operating Expenses</b>				
Salaries and related costs	594,447	3,480,354	1,818,800	5,164,686
Other general and administrative	1,034,898	1,885,133	2,265,033	3,283,810
Research and development	200,000	-	950,000	-
Advertising	25,935	1,584,850	170,553	2,720,396
Depreciation and amortization	17,244	208,619	39,352	419,837
<b>Total Operating Expenses</b>	<u>1,872,524</u>	<u>7,158,956</u>	<u>5,243,738</u>	<u>11,588,729</u>
<b>Operating Loss</b>	(1,923,035)	(5,219,380)	(4,654,289)	(8,821,732)
<b>Other Income (Expense)</b>				
Other Income	6,783	9,194	9,321	8,989
Interest expense	(363,023)	(87,085)	(419,172)	(179,344)
Change in fair value of redemption put liability	(18,952)	-	174,707	-
Loss on derivative instrument	(2,306,121)	-	(2,306,121)	-
Gain on extinguishment of debt	1,300,088	-	1,300,088	-
Warrant modification expense	(70,851)	-	(70,851)	-
Change in fair value of derivative liability - warrants	(3,057,225)	-	(2,882,247)	-
<b>Total Other Income (Expense)</b>	<u>(4,509,301)</u>	<u>(77,891)</u>	<u>(4,194,275)</u>	<u>(170,355)</u>
<b>Net Loss</b>	<u>\$ (6,432,336)</u>	<u>\$ (5,297,271)</u>	<u>\$ (8,848,564)</u>	<u>\$ (8,992,087)</u>
Accrued dividends on outstanding Series B Convertible Preferred Stock	18,300	21,000	36,600	45,639
Deemed dividend on adjustment to exercise price on certain warrants	-	-	-	404,384
Deemed dividend on Series D Convertible Preferred Stock	120,329	-	278,476	-
Deemed dividend on Beneficial Conversion Features	-	-	-	32,592
<b>Net loss attributable to common stockholders</b>	<u>\$ (6,570,965)</u>	<u>\$ (5,318,271)</u>	<u>\$ (9,163,640)</u>	<u>\$ (9,474,702)</u>
<b>Loss per share - Basic and Diluted</b>	\$ (0.06)	\$ (0.06)	\$ (0.09)	\$ (0.11)
Weighted average outstanding shares - basic and diluted	103,430,305	96,407,668	101,634,961	87,236,222

See accompanying notes to the consolidated financial statements

**H-CYTE, INC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF STOCKHOLDERS' DEFICIT**  
**For the three and six months ended June 30, 2020**  
**(Unaudited)**

Three months ended June 30, 2019 and 2020	Preferred Series B Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Non- Controlling Interest	Total Stockholders' (Deficit) Equity
	Shares	Amount	Shares	Amount				
<b>Balance - March 31, 2019</b>	<u>7,200</u>	<u>\$ 7</u>	<u>94,036,746</u>	<u>\$ 94,037</u>	<u>\$ 17,610,529</u>	<u>\$ (8,183,420)</u>	<u>\$ (370,132)</u>	<u>\$ 9,151,021</u>
Purchase accounting entries due to the purchase transaction	—	—	—	—	6,215,000	—	—	6,215,000
Issuance of common stock in connection with private placement offering	—	—	500	500	123,977	—	—	124,477
Issuance of warrants in connection with private placement offering	—	—	—	—	75,523	—	—	75,523
Issuance of common stock to pay accrued dividends on Preferred Series B stock	—	—	32,313	32	12,894	—	—	12,926
Conversion of Preferred Series B Stock	(200)	—	91,667	92	(92)	—	—	—
Issuance of common stock per restricted stock award to executive	—	—	4,225,634	4,226	1,686,028	—	—	1,690,254
Stock based compensation	—	—	—	—	3,116	—	—	3,116
Accrued dividends on Series B Preferred Stock	—	—	—	—	(21,000)	—	—	(21,000)
Net loss	—	—	—	—	—	(5,297,271)	—	(5,297,271)
<b>Balance June 30, 2019</b>	<u>7,000</u>	<u>\$ 7</u>	<u>98,386,860</u>	<u>\$ 98,887</u>	<u>\$ 25,705,975</u>	<u>\$ (13,480,691)</u>	<u>\$ (370,132)</u>	<u>\$ 11,954,046</u>

Balance - March 31, 2020	Preferred Series B Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Non- Controlling Interest	Total Stockholders' (Deficit) Equity
	Shares	Amount	Shares	Amount				
<b>Balance - March 31, 2020</b>	<u>6,100</u>	<u>\$ 6</u>	<u>99,878,079</u>	<u>\$ 99,878</u>	<u>\$ 28,117,978</u>	<u>\$ (39,815,966)</u>	<u>\$ (370,132)</u>	<u>\$ (11,968,236)</u>
Accrued dividends on Series B Preferred Stock	—	—	—	—	(18,300)	—	—	(18,300)
Deemed dividend on Series D Preferred Stock	—	—	—	—	(120,329)	—	—	(120,329)
Adjustment of exercise price on certain warrants	—	—	—	—	(438,913)	—	—	(438,913)
Issuance of warrants to extend short-term debt	—	—	—	—	6,594	—	—	6,594
Conversion of Short-term notes, related parties	—	—	4,368,278	4,368	214,046	—	—	218,414
Net loss	—	—	—	—	—	(6,432,336)	—	(6,432,336)
<b>Balance - June 30, 2020</b>	<u>6,100</u>	<u>\$ 6</u>	<u>104,246,357</u>	<u>\$ 104,246</u>	<u>\$ 27,761,076</u>	<u>\$ (46,248,302)</u>	<u>\$ (370,132)</u>	<u>\$ (18,753,106)</u>

Six months ended June 30, 2019 and 2020	Preferred Series B Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Non- Controlling Interest	Total Stockholders' (Deficit) Equity
	Shares	Amount	Shares	Amount				
<b>Balance - December 31, 2018 (audited)</b>	<u>—</u>	<u>\$ —</u>	<u>33,661,388</u>	<u>\$ 33,661</u>	<u>\$ 3,566,339</u>	<u>\$ (9,296,408)</u>	<u>\$ (370,132)</u>	<u>\$ (6,066,540)</u>
Purchase accounting adjustments	9,250	9	24,717,217	24,717	12,657,182	—	—	12,681,908
Adjustment for assets and liabilities not included in Merger	—	—	—	—	—	5,244,780	—	5,244,780
Issuance of common stock in connection with private placement offering	—	—	17,500,000	17,500	4,324,923	—	—	4,342,423
Issuance of warrants in connection with private placement offering	—	—	—	—	2,641,161	—	—	2,641,161
Issuance of common stock pursuant to conversion of short-term debt	—	—	500,000	500	125,437	—	—	125,937
Issuance of warrants pursuant to conversion of short-term debt	—	—	—	—	74,063	—	—	74,063
Issuance of additional exchange shares	—	—	17,263,889	17,264	(17,264)	—	—	—
Issuance of common stock pursuant to conversion of convertible short-term debt	—	—	250,000	250	99,750	—	—	100,000
Conversion of Preferred Series B Stock	(2,250)	(2)	604,167	605	(603)	—	—	—
Issuance of common stock to pay accrued interest on convertible short-term debt	—	—	1,667	2	665	—	—	667
Issuance of common stock to pay accrued dividends on Preferred Series B stock	—	—	32,313	32	12,894	—	—	12,926
Issuance of common stock in exchange for consulting fees incurred	—	—	130,085	130	51,904	—	—	52,034
Deemed dividend on adjustment to exercise price on convertible debt and certain warrants	—	—	—	—	287,542	(287,542)	—	—
Adjustment of exercise price on certain warrants	—	—	—	—	116,842	(116,842)	—	—
Deemed dividend on beneficial conversion features	—	—	—	—	32,592	(32,592)	—	—
Issuance of common stock per restricted stock award to executive	—	—	4,225,634	4,226	1,686,028	—	—	1,690,254
Stock based compensation	—	—	—	—	92,159	—	—	92,159
Accrued dividends on Series B Preferred Stock	—	—	—	—	(45,639)	—	—	(45,639)
Net loss	—	—	—	—	—	(8,992,087)	—	(8,992,087)
<b>Balance - June 30, 2019</b>	<u>7,000</u>	<u>\$ 7</u>	<u>98,886,360</u>	<u>\$ 98,887</u>	<u>\$ 25,705,975</u>	<u>\$ (13,480,691)</u>	<u>\$ (370,132)</u>	<u>\$ 11,954,046</u>

Balance - December 31, 2019 (audited)	Preferred Series B Stock		Common Stock		Additional Paid-in Capital	Accumulated Deficit	Non- Controlling Interest	Total Stockholders' (Deficit) Equity
	Shares	Amount	Shares	Amount				
<b>Balance - December 31, 2019 (audited)</b>	<u>6,100</u>	<u>\$ 6</u>	<u>99,768,704</u>	<u>\$ 99,769</u>	<u>\$ 28,172,146</u>	<u>\$ (37,362,531)</u>	<u>\$ (370,132)</u>	<u>\$ (9,460,742)</u>
Deemed dividend on Series D Preferred Stock at issuance	—	—	—	—	—	(37,207)	—	(37,207)
Deemed dividend on Series D Preferred Stock	—	—	—	—	(241,269)	—	—	(241,269)
Issuance of warrants in connection with Series D Preferred Stock	—	—	—	—	31,902	—	—	31,902
Issuance of common stock in exchange for consulting fees incurred	—	—	109,375	109	34,891	—	—	35,000
Issuance of warrants pursuant to extension of maturity date on convertible debt	—	—	—	—	17,636	—	—	17,636
Stock based compensation	—	—	—	—	643	—	—	643
Accrued dividends on Series B Preferred Stock	—	—	—	—	(36,600)	—	—	(36,600)

Adjustment of exercise price on certain warrants	—	—	—	—	(438,913)	—	—	(438,913)
Issuance of warrants to extend short-term debt	—	—	—	—	6,594	—	—	6,594
Conversion of Short-term notes, related parties	—	—	4,368,278	4,368	214,046	—	—	218,414
Net loss	—	—	—	—	—	\$ (8,848,564)	—	(8,848,564)
<b>Balance - June 30, 2020</b>	<b>6,100</b>	<b>\$ 6</b>	<b>104,246,357</b>	<b>\$ 104,246</b>	<b>\$ 27,761,076</b>	<b>\$ (46,248,302)</b>	<b>\$ (370,132)</b>	<b>\$ (18,753,106)</b>

See accompanying notes to the consolidated financial statements

**H-CYTE, INC AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
(Unaudited)

	<b>Six Months Ended June 30,</b>	
	<b>2020</b>	<b>2019</b>
<b>Cash Flows from Operating Activities</b>		
Net loss	(8,848,564)	(8,992,087)
Adjustments to reconcile net loss to net cash used in operating activities:		
Depreciation and amortization	39,352	419,837
Amortization of debt discount	242,627	128,570
Issuance of warrants pursuant to short-term notes, related party	17,636	—
Issuance of warrants to extend short-term debt	6,594	—
Stock based compensation	643	1,782,413
Loss on write-off of inventory	—	2,191
Common stock issued for consulting services	35,000	52,032
Change in fair value of derivative liability – warrants and redemption put liability	2,707,541	—
Change in fair value of derivative liability – loss on derivative instrument	2,306,121	—
Warrant modification expense	70,851	—
Bad debt expense	—	60,112
Gain on conversion of short-term notes, related party	(1,300,088)	—
Changes in operating assets and liabilities, net of purchase transaction:		
Accounts receivable	19,667	86,991
Other receivables	14,782	(60,721)
Prepaid expenses and other assets	668,656	(178,651)
Interest payable	158,113	(52,902)
Accounts payable	(164,792)	(466,632)
Accrued liabilities		
	(72,619)	(222,778)
Other current liabilities	62,581	555,055
Dividend payable	—	12,926
Deferred revenue	(299,125)	512,313
<b>Net Cash Used in Operating Activities</b>	<b>(4,335,024)</b>	<b>(6,361,331)</b>
<b>Cash Flows from Investing Activities</b>		
Purchases of property and equipment	—	(13,338)
Purchase of business, net of cash acquired	—	(302,710)
Cash excluded in Merger	—	(69,629)
<b>Net Cash Used in Investing Activities</b>	<b>—</b>	<b>(385,677)</b>
<b>Cash Flows from Financing Activities</b>		
Payment of dividends	—	(6,136)
Payment on debt obligations	(10,937)	—
Proceeds on from paycheck protection program loan	809,082	—
Proceeds from common stock, net of issuance costs	—	4,342,423
Proceeds from warrants, net of issuance costs	3,842,695	2,641,161
Proceeds from issuance of Series D Convertible Preferred stock	100,000	—
<b>Net Cash Provided by Financing Activities</b>	<b>4,740,840</b>	<b>6,977,448</b>
<b>Net Increase in Cash</b>	<b>405,816</b>	<b>230,440</b>
<b>Cash - Beginning of period</b>	<b>1,424,096</b>	<b>69,628</b>
<b>Cash - End of period</b>	<b>1,829,912</b>	<b>300,068</b>
<b>Supplementary Cash Flow Information</b>		
Cash paid for interest	18,431	124,609
<b>Non-cash investing and financing activities</b>		
Beneficial conversion of Preferred Series B stock	—	32,592
Conversion of short-term note to common stock	—	225,937
Adjustment of exercise price on warrants	438,913	287,542
Issuance of warrants pursuant to note payable, related party	—	56,378
Issuance of warrants to extend short-term debt	6,594	106,158
Issuance of common stock pursuant to conversion of short-term debt	218,414	74,063
Deemed dividend on Series D Convertible Preferred Stock	278,476	158,147
Issuance of Warrants in connection with Series D Convertible Preferred Stock	31,902	1,756,093
Beneficial conversion of Series D convertible Preferred Stock	—	486,132
Dividends accrued on Series B Convertible Preferred Stock	36,600	45,638
Common stock issued to pay accrued dividends on Series B Preferred Stock	—	19,426
Right-of-use asset additions	—	1,165,785
Right-of-use liability additions	—	1,187,991

See accompanying notes to the consolidated financial statements



**H-CYTE, INC**  
**NOTES TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS**

**Note 1 - Description of the Company**

On July 11, 2019, MedoveX Corp. (“MedoveX”) changed its name to H-CYTE, Inc. (“H-CYTE” or the “Company”) by filing a Certificate of Amendment (the “Amendment”) to the Company’s Amended and Restated Certificate of Incorporation (the “Certificate of Incorporation”) with the Secretary of the State of Nevada. The name change and the Company’s new symbol, HCYT, became effective with FINRA on July 15, 2019. H-CYTE was incorporated in Nevada on July 30, 2013 as SpineZ Corp.

On October 18, 2018, H-CYTE (formerly named MedoveX) entered into an Asset Purchase Agreement (“APA”) with Regenerative Medicine Solutions, LLC, RMS Shareholder, LLC (“Shareholder”), Lung Institute LLC (“LI”), RMS Lung Institute Management LLC (“RMS LI Management”) and Cognitive Health Institute Tampa, LLC (“CHIT”), (collectively “RMS”). On January 8, 2019, the APA was amended, and the Company acquired certain assets and assumed certain liabilities of RMS as reported in the 8-K/A filed in March of 2019. Based on the terms of the APA and its amendment (collectively the “APA”), the former RMS members had voting control of the combined company as of the closing of the RMS acquisition. For accounting purposes, the acquisition transaction has been treated as a reverse acquisition whereby the Company is deemed to have been acquired by RMS and the historical financial statements prior to the acquisition date of January 8, 2019 now reflect the historical financial statements of RMS.

As of the merger, the consolidated results for H-CYTE include the following wholly-owned subsidiaries: H-CYTE Management, LLC (formerly Blue Zone Health Management, LLC), MedoveX Corp, Cognitive Health Institute, LLC, and Lung Institute Tampa, LLC (formerly Blue Zone Lung Tampa, LLC) and the results included Lung Institute Dallas, PLLC (“LI Dallas”), Lung Institute Nashville, PLLC (“LI Nashville”), Lung Institute Pittsburgh, PLLC (“LI Pittsburgh”), and Lung Institute Scottsdale, LLC (“LI Scottsdale”), as Variable Interest Entities (“VIEs”). Additionally, H-CYTE Management, LLC is the operator and manager of the various Lung Health Institute (LHI) clinics: LI Dallas, LI Nashville, LI Pittsburgh, and LI Scottsdale.

In 2019, the Company had two divisions: the healthcare medical biosciences division (“Biosciences division”) and the DenerveX medical device division (“DenerveX division”). In the first quarter of 2020, the Company decided to focus its available resources on the Biosciences division as it represents a significantly greater opportunity than the DenerveX division as explained below. The Company is no longer manufacturing or selling the DenerveX device but continues to explore possible opportunities to monetize such technology.

**Healthcare Medical Biosciences Division (Biosciences division)**

The Company’s Biosciences division is a medical biosciences company that develops and implements innovative treatment options in regenerative medicine to treat an array of debilitating medical conditions. Committed to an individualized patient-centric approach, this division consistently provides oversight and management of the highest quality care while producing positive medical outcomes.

On June 21, 2019, H-CYTE entered into an exclusive product supply agreement with Rion, LLC (“Rion”) to develop and distribute a FDA approved therapy (known as L-CYTE-01) for chronic obstructive pulmonary disease (“COPD”), the fourth leading cause of death in the U.S. Rion has established a novel technology to harness the healing power of the body. Rion’s innovative exosome technology provides an off-the-shelf platform to enhance healing in soft tissue, musculoskeletal, cardiovascular and neurological organ systems. This agreement provides for a ten-year exclusive and extendable supply agreement with Rion to enable H-CYTE to develop proprietary biologics.

On October 9, 2019, the Company entered into a services agreement with Rion which provides the Company the benefit of Rion’s resources and expertise for the limited purpose of (i) consulting with and assisting H-CYTE in the further research and development for the generation of a new cellular therapy (L-CYTE-01) and (ii) subsequently assisting H-CYTE in seeking and obtaining FDA Phase 1 investigational new drug (IND) clearance for L-CYTE-01. Rion also agrees to consult with H-CYTE in its arrangement for services from third parties unaffiliated with Rion to support research, development, regulatory approval, and commercialization of L-CYTE-01.

With these agreements, Rion will serve as the product supplier and co-developer of L-CYTE-01 with H-CYTE for the treatment of chronic lung diseases. H-CYTE will control the commercial development and facilitate the clinical trial investigation. After conducting joint research and development of these biologics, H-CYTE intends to pursue submission of an IND application for review by the FDA for treatment of COPD.

#### **Proprietary Medical Device Business (DenerveX medical device division)**

In the first quarter of 2020, the Company made the decision to stop any further efforts to source alternative manufacturing and distributor options or other product monetizing relationships for the DenerveX product. Although the Company believes the DenerveX technology has value, the Company does not believe it will realize the value in the foreseeable future. The Company recorded an impairment charge for intangibles associated with the DenerveX intellectual property and wrote off related inventory balances as of December 31, 2019.

#### **Note 2 – Basis of presentation**

Based on the terms of the APA, the former RMS members had voting control of the combined company as of the closing of the Merger. RMS is deemed to be the acquiring company for accounting purposes and the transaction is accounted for as a reverse acquisition under the acquisition method of accounting for business combinations in accordance with U.S. GAAP. The assets acquired and the liabilities assumed of RMS included as part of the purchase transaction are recorded at historical cost. Accordingly, the assets and liabilities of H-CYTE are recorded as of the Merger closing date at their estimated fair values.

The accompanying interim consolidated financial statements have been prepared based upon U.S. Securities and Exchange Commission rules that permit reduced disclosure for interim periods. Therefore, they do not include all information and footnote disclosures necessary for a complete presentation of the Company’s financial position, results of operations and cash flows, in conformity with generally accepted accounting principles. The Company filed audited consolidated financial statements as of and for the fiscal years ended December 31, 2019 and December 31, 2018 which included all information and notes necessary for such complete presentation in conjunction with its 2019 Annual Report on Form 10-K.

The results of operations for the interim period ended June 30, 2020 are not necessarily indicative of the results to be expected for any future period or the entire fiscal year. These interim consolidated financial statements should be read in conjunction with the audited consolidated financial statements for the year ended December 31, 2019, which are contained in the Company’s 2019 Annual Report on Form 10-K. For further discussion of the Company’s significant accounting policies, refer to Note 3 – “Basis Of Presentation And Summary of Significant Accounting Policies” to the consolidated financial statements and “Management’s Discussion and Analysis of Financial Condition and Results of Operations – Critical Accounting Policies and Estimates” in the Company’s Annual Report on Form 10-K for the fiscal year ended December 31, 2019.

Certain reclassifications have been made to amounts previously reported and some disclosures for prior periods have been added to conform with the current period presentation.

### **Note 3 - Liquidity, Going Concern and Management's Plans**

COVID-19 has adversely affected the Company's financial condition and results of operations. In the first quarter of 2020, the Company took steps to protect its vulnerable patient base (elderly patients suffering from chronic lung disease) by cancelling all treatments effective March 23, 2020 through mid-July 2020. The Company made the decision in late March, to layoff approximately 40% of its employee base, including corporate and clinical employees, and to cease operations at the LHI clinics in Tampa, Scottsdale, Pittsburgh, Nashville, and Dallas. The Company resumed operations in July at the Tampa and Nashville clinics, in August at the Scottsdale clinic, and plans to resume operations in September at the Pittsburgh clinic. The Pittsburgh clinic will re-open temporarily in September but will cease operations permanently at the end of October 2020. The Dallas clinic will not re-open and will be closed permanently.

The Company incurred net losses of approximately \$6,432,000 and \$8,849,000 for the three and six months ended June 30, 2020 and \$5,297,000 and \$8,992,000 for the three and six months ended June 30, 2019, respectively. The Company has historically incurred losses from operations and expects to continue to generate negative cash flows as the Company's revenue activities were suspended until July. The consolidated financial statements are prepared using accounting principles generally accepted in the United States ("U.S. GAAP") as applicable to a going concern, which contemplates the realization of assets and liquidation of liabilities in the normal course of business.

The Company will incur losses until sufficient revenue is attained utilizing the infusion of capital resources to expand marketing and sales initiatives along with the development of a L-CYTE-01 protocol and taking that protocol through the FDA process. Due to the coronavirus outbreak ("COVID-19"), the Company was unable to perform treatments from March 23, 2020 until July 2020. The Company has contacted its patients that are scheduled to come in for treatment, both first time patients and recurring patients, and have rescheduled many of these patients to July, August, and September 2020. There is no guarantee that the Company will be able to continue to treat patients due to the coronavirus outbreak; as such, the Company cannot estimate if it will be safe to continue to treat patients and generate revenue. The Company's second quarter 2020 revenue was approximately \$20,000 compared to first quarter 2020 revenue of approximately \$1,017,000. The Company's future quarters' revenue is dependent upon being able to continue to treat patients in the LHI clinics. The Company will continue to focus on its goal of taking the L-CYTE-01 protocol to the FDA for treatment of chronic lung diseases.

With the Company's revenue-generating activities suspended during the second quarter, and the uncertainty around the COVID-19 outbreak, the Company will need to raise cash from debt and/or equity offerings to continue with its efforts to take the L-CYTE-01 protocol to the FDA for treatment of chronic lung diseases. There can be no assurance that the Company will be successful in doing so.

On March 27, 2020, the Company issued a demand note (the "Note") in the principal amount of \$500,000 to FWHC Bridge, LLC (the "Investor") in exchange for a loan made by the Investor in such amount to cover the Company's working capital needs. Subsequently on April 9, 2020, in exchange for an additional loan of \$500,000 made by the Investor to the Company to further cover the Company's working capital needs, the Company amended and restated the Note to reflect a new principal amount of \$1,000,000 (the "A&R Note"). The A&R Note bears simple interest at a rate of 12% per annum. The Investor is an affiliate of FWHC Holdings, LLC, a pre-existing shareholder of the Company, which served as lead investor in the Company's recent Series D Convertible Preferred Stock Offering. As discussed further below in "Note Purchase Agreement", this A&R Note was further amended and superseded by an April Secured Note in the amount of \$1,000,000 issued by the Company to the Investor.

#### *NOTE PURCHASE AGREEMENT*

On April 17, 2020, and in subsequent April closings, the Company entered into a Secured Convertible Note and Warrant Purchase Agreement (the “April SPA”) with thirty three investors (the “Purchasers”) pursuant to which the Company received an aggregate of \$2,842,695 in gross proceeds through the sale to the Purchasers of Secured Convertible Promissory Notes (the “April Secured Notes”) and warrants (the “April Warrants”) to purchase shares of common stock of the Company (the “April Offering”). The proceeds of the April Offering will be used for working capital and general corporate purposes. The April Offering resulted in the issuance of April Secured Notes to Purchasers in an aggregate principal amount of \$3,842,695. This sum included the issuance by the Company to the Investor of an April Secured Note in the amount of \$1,000,000 to amend and supersede the A&R Note previously issued by the Company to the Investor on April 9, 2020. Additionally, in connection with the April Offering, the Company entered into an amendment with the Investor with respect to the outstanding 12% Senior Secured Convertible Note due September 30, 2020, which was originally issued in 2018 and assumed in the Merger and which was purchased by the Investor from its original holder, George Hawes, on March 27, 2020 (the “Hawes Note”). The Hawes Notes had a principal amount of \$424,615 as of March 31, 2020 and December 31, 2019. The amendment to the Hawes Note among other things, eliminates the requirement that the Company make monthly payments of accrued interest. The Hawes Note is expected to convert into shares of preferred stock of the Company offered for purchase at the Qualified Financing at the closing of the Qualified Financing.

As part of the April Offering, the holders of certain existing warrants issued by the Company which contained anti-dilution price protection entered into agreements terminating all anti-dilution price protection in their warrants. The Company intends to implement a one-time reduction of the exercise price of such warrants to be equal to the price per share at which shares of preferred stock are offered for purchase at the Qualified Financing once that price has been established. A price of \$0.014 per share has now been set for the price of the Qualified Financing.

#### *SHORT-TERM NOTES, RELATED PARTIES*

On March 27, 2020, the Company issued a demand note (the “Note”) in the principal amount of \$500,000 to FWHC Bridge, LLC (the “Investor”) in exchange for a loan made by the Investor in such amount to cover the Company’s working capital needs. Subsequently on April 9, 2020, in exchange for an additional loan of \$500,000 made by the Investor to the Company, the Company amended and restated the Note to reflect a new principal amount of \$1,000,000 (the “A&R Note”). The A&R Note bears simple interest at a rate of 12% per annum. The Investor is an affiliate of FWHC Holdings, LLC, a pre-existing shareholder of the Company, which served as lead investor in the Company’s recent Series D Convertible Preferred Stock Offering. As discussed further above in “Note Purchase Agreement”, this A&R Note was further amended and superseded by an April Secured Note in the amount of \$1,000,000 issued by the Company to the Investor.

The other short-term notes, related parties were issued by the Company during 2019, and as of March 31, 2020 and December 31, 2019 consist of five loans, totaling \$1,635,000, made to the Company by Horne Management, LLC, controlled by Chief Executive Officer, William E. Horne. These were advanced for working capital purposes and had the terms as indicated below. The loans bear interest ranging from 5.5% to 12%, in some cases increasing to 15% if not paid by the respective maturity date ranging from March 26, 2020 to May 13, 2020. Some of these loans provided for the issuance of warrants at 114% warrant coverage if the loan was not repaid within two months. None of these loans have been repaid and 840,000 warrants have been issued at an exercise price of \$0.75 per share. On April 23, 2020, Horne Management, LLC agreed to convert the related notes plus accrued interest into (i) 4,368,278 shares of common stock of the Company and (ii) a ten-year warrant to purchase up to an equivalent number of shares of the Company’s common stock with such conversion to be effective as of April 17, 2020. This warrant will have an exercise price equal to the price per share at which securities are offered to investors for purchase at the Qualified Financing, which has been established as \$0.014 and is exercisable beginning on the day immediately following the earlier to occur of (x) the closing of the Qualified Financing and (y) November 1, 2020. If the Qualified Financing does not occur on or prior to October 31, 2020, the exercise price of the warrant will be equal to the price per share obtained by dividing \$3,000,000 by the number of fully diluted shares of the Company outstanding on October 31, 2020.

The Company had cash on hand of \$1,829,912 as of June 30, 2020 and \$1,252,126 as of August 7, 2020. The Company’s cash is insufficient to fund its operations over the next year and the Company will need to raise additional capital through debt or equity offerings to continue operations.

There can be no assurance that the Company will be able to raise additional funds or that the terms and conditions of any future financings will be workable or acceptable to the Company or its shareholders. The Company has commenced a rights offering, entitling each holder of common stock on July 28, 2020 to purchase up to three (3) shares of Series A preferred stock at \$0.014 for an offering of up to \$5,129,856. While it cannot be determined what the gross proceeds from such rights offering will be, there will be at least \$2,842,695 raised as a result of the backstop portion of the rights offering. Depending on the amount of funds raised in the rights offering, the Company will need to raise additional funds of which there can be no assurance and if the Company is unable to fund its operations from existing cash on hand, operating cash flows, additional borrowings or raising equity capital, the Company may be forced to reduce expenses or discontinue operations. The consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

#### Note 4 – Business Acquisition

On January 8, 2019, MedoveX completed its business combination with RMS under which MedoveX purchased certain assets and assumed certain liabilities of RMS, otherwise referred to as the Merger. Pursuant to the terms of the APA, MedoveX issued to the shareholders of RMS 33,661 shares plus 6,111 additional Exchange Shares (based on closing the sale of \$2,000,000 of new securities) for a total of 39,772 shares of Series C Preferred Stock where each share of Series C Preferred stock automatically converted into 1,000 shares of common stock and represent approximately 55% of the outstanding voting shares of the Company.

Under the terms of the APA, the Company issued additional “Exchange Shares” to the shareholders of RMS to maintain the 55% ownership and not be diluted by the sale of convertible securities (“New Shares Sold”) until MedoveX raised an additional \$5,650,000 via the issuance of new securities. On the date of closing the Company issued 6,111 additional Exchange Shares to RMS Shareholders as a result of the issuance of additional securities, which are included in the 39,772 shares above. Subsequent to the closing of the purchase transaction, an incremental 11,153 additional Exchange Shares were issued, for a total of 17,264 additional Exchange Shares. All additional Exchange Shares have been issued to the shareholders of RMS and these Series C Preferred shares converted to 17,263,889 shares of common stock; no additional equity will be issued to RMS.

Because RMS shareholders owned approximately 55% of the voting stock of MedoveX after the transaction, RMS was deemed to be the acquiring company for accounting purposes (the “Acquirer”) and the transaction is accounted for as a reverse acquisition under the acquisition method of accounting for business combinations in accordance with U.S. GAAP. The assets acquired and the liabilities assumed of RMS included as part of the purchase transaction are recorded at historical cost. Accordingly, the assets and liabilities of MedoveX (the “Acquiree”) are recorded as of the Merger closing date at their estimated fair values.

#### PURCHASE PRICE ALLOCATION

The purchase price for the acquisition of the Acquiree has been allocated to the assets acquired and liabilities assumed based on their estimated fair values.

The acquisition-date fair value of the consideration transferred is as follows:

Common shares issued and outstanding	24,717,270
Common shares reserved for issuance upon conversion of the outstanding Series B Preferred Stock	2,312,500
Total Common shares	<u>27,029,770</u>
Closing price per share of MedoveX Common stock on January 8, 2019	\$ 0.40
	<u>10,811,908</u>
Fair value of outstanding warrants and options	2,220,000
Cash consideration to RMS	(350,000)
Total consideration	<u>\$ 12,681,908</u>

Prior to the transaction, MedoveX had 24,500,000 shares of common stock outstanding at a market capitalization of \$9,800,000. The estimated fair value of the net assets of MedoveX was \$8,400,000 as of January 8, 2019. Measuring the fair value of the net assets to be received by RMS was readily determinable based upon the underlying nature of the net assets. The fair value of the MedoveX common stock was above the fair value of its net assets. The MedoveX net asset value was primarily comprised of definite-lived intangibles as of the closing and the RMS interest in the merger is significantly related to obtaining access to the public market. Therefore, the fair value of the MedoveX stock price and market capitalization as of the closing date is considered to be the best indicator of the fair value and, therefore, the purchase price consideration.

The following table summarizes the fair values of the assets acquired and liabilities assumed at the date of acquisition on January 8, 2019:

Cash	\$	(302,710)
Accounts receivable		145,757
Inventory		131,455
Prepaid expenses		46,153
Property and equipment		30,393
Other		2,751
Intangibles		3,680,000
Goodwill		12,564,401
Total assets acquired	\$	16,298,200
Accounts payable and other accrued liabilities		1,645,399
Derivative liability		1,215,677
Interest-bearing liabilities and other		755,216
Net assets acquired	\$	12,681,908

Intangible assets are recorded as definite-lived assets and amortized over the estimated period of economic benefit. Intangible assets represent the fair value of patents and related proprietary technology for the DenerveX System. During the fourth quarter of 2019 the Company recorded an impairment charge of \$2,944,000 related to the carrying value of its intangible assets.

Goodwill is calculated as the difference between the acquisition-date fair value of the consideration transferred and the fair values of the assets acquired, and liabilities assumed. Goodwill is not expected to be deductible for income tax purposes. Goodwill is recorded as an indefinite-lived asset and is not amortized but tested for impairment on an annual basis or when indications of impairment exist. During the fourth quarter of 2019 the Company recorded an impairment charge of approximately \$12,564,000 related to the carrying value of goodwill.

The derivative liability relates to the liability associated with warrants issued with the securities purchase agreements executed in May 2018, which liability was assumed in the Merger (see Note 12).

Total interest-bearing liabilities and other liabilities assumed are as follows:

Notes payable	\$	99,017
Short-term convertible notes payable		598,119
Dividend payable		57,813
Deferred rent		267
Total interest-bearing and other liabilities	\$	755,216

For further discussion of the notes payable and short-term convertible notes payable, refer to Note 11- "Short-term Debt" to these interim financial statements.

#### **Note 5 – Right-of-use Asset And Lease Liability**

On January 9, 2019, the Company adopted ASU No. 2016-02 (as amended), and additional current liabilities of approximately \$475,000 and long-term liabilities of approximately \$713,000 with corresponding ROU assets of approximately \$1,167,000 were recognized, based on the present value of the remaining minimum rental payments under the new leasing standards for existing operating leases.

The consolidated balance sheet at June 30, 2020 reflects current lease liabilities of approximately \$306,000 and long-term liabilities of \$201,000, with corresponding ROU assets of \$489,000.

The audited consolidated balance sheet at December 31, 2019 reflects current lease liabilities of approximately \$454,000 and long-term liabilities of \$302,000, with corresponding ROU assets of \$738,000.

Operating lease expense and cash flows from operating leases for the three and six months ending June 30, 2020 totaled approximately \$151,000 and \$302,000, respectively. Operating lease expense and cash flows from operating leases for the three and six months ending June 30, 2019 totaled approximately \$153,000 and \$289,000, respectively. Operating lease expense is included in the "Other general and administrative" section of the unaudited consolidated statement of operations.

Supplemental balance sheet and other information related to operating leases are as follows:

	<u>June 30, 2020</u>	<u>December 31, 2019</u>
Operating leases right-of-use assets	\$ 489,268	\$ 738,453
Lease liability, current portion	306,108	453,734
Lease liability, net of current portion	200,848	302,175
Total operating lease liabilities	<u>\$ 506,956</u>	<u>\$ 755,909</u>
Weighted average remaining lease term	1.91 years	2.25 years
Weighted average discount rate	<u>7.75%</u>	<u>7.75%</u>

Future maturities of operating lease liabilities as of June 30, 2020 are as follows:

	<u>Operating leases</u>
Remainder of 2020	\$ 231,000
2021	155,000
2022	103,000
2023	69,000
Total lease payments	<u>\$ 558,000</u>

The Company leases corporate office space in Tampa, FL and Atlanta, GA. The Company also leases medical clinic space in Tampa, FL, Nashville, TN, Scottsdale, AZ, Pittsburgh, PA, and Dallas, TX. The leasing arrangements contain various renewal options that are adjusted for increases in the consumer price index or agreed upon rates. Each location has its own expiration date ranging from July 31, 2020 to August 31, 2023.

#### Note 6 - Property And Equipment

Property and equipment, net, consists of the following:

	<u>Useful Life</u>	<u>June 30, 2020</u>	<u>December 31, 2019</u>
Furniture and fixtures	5-7 years	\$ 231,222	\$ 231,222
Computers and software	3-7 years	244,116	244,039
Leasehold improvements	15 years	157,099	157,107
		632,437	632,368
Less accumulated depreciation		<u>(452,008)</u>	<u>(412,665)</u>
<b>Total</b>		<u>\$ 180,429</u>	<u>\$ 219,703</u>

Depreciation expense was approximately \$17,000 and \$39,000 for the three months and six months ended June 30, 2020. Depreciation expense was approximately \$25,000 and \$52,000 for the three months and six months ended June 30, 2019, respectively. The Company uses the straight-line depreciation method to calculate depreciation expense.

## **Note 7 - Intangible Assets And Goodwill**

The Company's intangible assets are patents and related proprietary technology for the DenerveX System for which an impairment charge was made in the fourth quarter of 2019 writing off this asset as of December 31, 2019.

For the three and six months ended June 30, 2020, there was no amortization expense. For the three and six months ended 2019, total amortization expense related to acquisition-related intangible assets was \$184,000 and \$368,000, respectively, and is included in operating expense in the accompanying consolidated statement of operations.

Goodwill represents the excess of purchase price over fair value of net identified tangible and intangible assets and liabilities acquired in the Merger. As of December 31, 2019, the Company's goodwill balance was determined to be impaired as of the balance sheet date and as a result, the Company recorded a goodwill impairment charge writing off the goodwill balance.

## **Note 8 – Related Party Transactions**

### ***Consulting Expense***

Effective February 1, 2019, the Company entered into an oral consulting agreement with Mr. Raymond Monteleone, Board Member and Chairman of the Audit Committee, in which Mr. Monteleone received \$10,000 per month for advisory services and \$5,000 per quarter as Audit Committee Chair in addition to regular quarterly board meeting fees. Effective March 25, 2020, the Company reduced the advisory services to \$5,000 per month and the fees per quarter as the Audit Committee Chair to \$2,500. For the three months and six months ended June 30, 2020, the Company expensed approximately \$17,500, and \$47,500 in compensation to Mr. Monteleone, respectively. For the three months and six months ended June 30, 2019, the Company expensed approximately \$35,000 and \$70,000 in compensation to Mr. Monteleone, respectively.

The Company entered into an oral consulting arrangement with St. Louis Family Office, LLC, controlled by Jimmy St. Louis, former CEO of RMS, in January 2019 in the amount of \$10,000 per month plus benefits reimbursement for advisory services. The Company terminated this agreement effective June 30, 2019. For the three months and six months ended June 30, 2020, the Company had no consulting fees expense for St. Louis Family Office. For three months and six months ended June 30, 2019, the Company expensed approximately \$44,000 and \$71,000 respectively in consulting fees to St. Louis Family Office.

The Company entered into a consulting agreement with Strategos Public Affairs, LLC (Strategos) on February 15, 2019 for a period of twelve months, unless otherwise terminated by giving thirty days prior written notice. A close family member of the Company's CEO is a partner in Strategos. The monthly fee started at \$4,500 and increased to approximately \$7,500 per month. Strategos provided information to key policymakers in the legislature and executive branches of government on the benefits of the cellular therapies offered by LHI, advocated for legislation that supports policies beneficial to patient access and opposed any legislation that negatively impacts the Company's ability to expand treatment opportunities, and position the Company and its related entities as the expert for information and testimony. The Company terminated this agreement in March 2020. For the three and six months ended June 30, 2020, the Company expensed approximately \$0 and \$15,000, respectively. For the three and six months ended June 30, 2019, the Company expensed approximately \$26,000 for both periods.

### ***Officers and Board Members and Related Expenses***

In connection with the April Offering, the Company's CEO William Horne entered into an amendment letter to his employment agreement which provides that his salary will be reduced to \$0 per month. This agreement was amended on July 29, 2020 to provide that Mr. Horne will receive a monthly base salary of \$12,500 effective on June 1, 2020 and that his base salary will increase to \$20,833 per month upon the first day of the month when the Company completes a Qualified Financing. Mr. Horne agreed to continue to defer the \$108,000 in base salary deferred by him in 2018 (the "Deferred Salary") until such time as there is a positive cash flow to meet the Company's financial obligations and then the Company and Mr. Horne will work together in good faith to negotiate a payment plan for such Deferred Salary.



For the three months and six months ended June 30, 2020, the Company paid no Board of Director fees to Michael Yurkowsky and to Raymond Monteleone. For the three months and six months ended June 30, 2019, the Company paid \$10,000 and \$10,000, respectively, in Board of Director fees to Michael Yurkowsky and to Raymond Monteleone.

#### ***Debt and Other Obligations***

The short-term notes, related parties are detailed in Note 3 - "Liquidity, Going Concern and Management's Plans" in this Form 10-Q.

#### **Note 9 - Equity Transactions**

For the consolidated statement of stockholders' deficit as of January 1, 2019, the common stock, preferred stock and additional paid in capital reflect the accounting for the stock received by the RMS members as of the Merger as if it was received as of that date and the historical accumulated deficit of RMS. As of the closing of the Merger, before the contingent additional exchange shares impact from the sale of new securities, the stock received by RMS was 33,661 shares of Series C Preferred Stock, which was later converted into approximately 33,661,000 shares of common stock, with common stock par value of approximately \$33,700 and additional paid-in capital of approximately \$3,566,000. The historical accumulated deficit and non-controlling interest of RMS as of the closing was approximately \$9,296,000 and \$370,000, respectively.

#### ***Common Stock Issuance***

On January 8, 2019, the Company entered into a securities purchase agreement (the "SPA") with four purchasers (the "Purchasers") pursuant to which the four Purchasers invested in the Company an aggregate amount of \$2,000,000, with \$1,800,000 in cash and \$200,000 by cancellation of debt as explained below, in exchange for forty units (the "Units"), each consisting of a convertible note (the "Convertible Note") with the principal amount of \$50,000 and a warrant (the "Warrant") to purchase common stock (the "common stock") of the Company at a purchase price of \$0.75 per share. For further discussion of the SPA, refer to Note 9 - "Equity Transactions" to the consolidated financial statements in the Company's Annual Report on Form 10-K is incorporated by reference herein.

The Company entered into other SPA's with additional purchasers, which brought the aggregate amount of capital raised in all these offerings to \$7,000,000, as of April 5, 2019, excluding the shares issued for conversion of short-term debt, discussed below.

As a result of the sales of new securities of at least \$5,650,000, the Company issued an additional 17,264 Series C Preferred Stock to RMS members in accordance with the provisions of the APA in the first quarter of 2019. These shares automatically converted to 17,263,889 shares of common stock. All the Convertible Notes from the SPA, as well as the shares of Series C Preferred Stock issued to RMS members, were automatically converted into shares of common stock at closing on January 8, 2019.

In February 2019, 250,000 shares of common stock were issued pursuant to conversion of short-term debt and accrued interest.

In March 2019, the Company issued an aggregate of 130,085 shares of common stock at \$0.40 per share for consulting fees in an amount equivalent to \$52,033. In August 2019, the Company issued 150,000 shares of common stock to consultants in consideration of consulting services rendered to the Company. At the time of issuance, the fair market value of the shares was \$0.29, and, as a result, \$43,500 was expensed for the year ending December 31, 2019.

In February 2020, the Company issued LilyCon Investments \$35,000 in shares of the Company's common stock at a weighted average share price of \$0.32 per share for a total of 109,375 shares per the terms of the consulting agreement executed in February 2019.

On April 23, 2020, Horne Management, LLC agreed to convert the related notes plus accrued interest into (i) 4,368,278 shares of common stock of the Company and (ii) a ten-year warrant to purchase up to an equivalent number of shares of the Company's common stock with such conversion to be effective as of April 17, 2020. This warrant will have an exercise price equal to the price per share at which securities are offered to investors for purchase at the Qualified Financing, which such price is expected to be approximately \$0.014, and is exercisable beginning on the day immediately following the earlier to occur of the closing of the Qualified Financing and November 1, 2020. If the Qualified Financing does not occur on or prior to October 31, 2020, the exercise price of the warrant will be equal to the price per share obtained by dividing \$3,000,000 by the number of fully diluted shares of the Company outstanding on October 31, 2020.

#### ***SERIES B PREFERRED STOCK PREFERENCES***

##### ***VOTING RIGHTS***

Holders of Series B Preferred Stock ("Series B Holders") have the right to receive notice of any meeting of holders of common stock or Series B Preferred Stock and to vote upon any matter submitted to a vote of the holders of common stock or Series B Preferred Stock. Each Series B Holder shall vote on each matter submitted to them with the holders of common stock.

##### ***LIQUIDATION***

Upon the liquidation or dissolution of the business of the Company, whether voluntary or involuntary, each Series B Holder shall be entitled to receive, for each share thereof, out of assets of the Company legally available therefore, a preferential amount in cash equal to the stated value plus all accrued and unpaid dividends. All preferential amounts to be paid to the Series B Holders in connection with such liquidation, dissolution or winding up shall be paid before the payment or setting apart for payment of any amount for, or the distribution of any assets of the Company to the holders of the Company's common stock but after the Series D Holders receive their respective liquidation value. The Company accrues these dividends as they are earned each period.

On January 8, 2019, the Company completed the issuance of Convertible Notes with a conversion price of \$0.40. As a result, the exercise price on all of the warrants issued with the Series B Preferred Stock was adjusted downward to \$0.36.

In the first quarter of 2019, the Company recognized a beneficial conversion feature related to the Series B Preferred Stock of approximately \$33,000, which was credited to additional paid-in capital, and reduced the income available to common shareholders. Since the Series B Preferred Stock can immediately be converted by the holder, the beneficial conversion feature was immediately accreted and recognized as a deemed dividend to the preferred shareholders.

#### ***SERIES B PREFERRED STOCK CONVERSIONS AND REPURCHASE***

During the year ended December 31, 2019, 9,250 shares of Series B Preferred Stock, par value \$0.001, and accrued dividends were assumed with the Merger and an aggregate of 2,650 shares of Series B Preferred Stock, and accrued dividends, were subsequently converted into an aggregate of 715,279 shares of the Company's common stock.

##### ***DEBT CONVERSION***

##### ***Convertible Notes and Promissory Note to Related Party***

The \$750,000 convertible notes payable assumed in the Merger had a fair value of approximately \$598,000 on the acquisition date. Subsequently, on February 6, 2019, \$100,000 of the outstanding Convertible Notes was converted into an aggregate of 250,000 shares of common stock, eliminating \$100,000 of the Company's debt obligation. The debt was converted into shares of common stock at \$0.40 per share, in accordance with the SPA. See more details in Note 11 – Short-term Debt.

##### ***STOCK-BASED COMPENSATION PLAN***

The Company utilizes the Black-Scholes valuation method to recognize stock-based compensation expense over the vesting period. The expected life represents the period that the stock-based compensation awards are expected to be outstanding.

### STOCK OPTION ACTIVITY

For the three and six months ended June 30, 2020, the Company recognized approximately \$0 and \$1,000, respectively, as compensation expense with respect to vested stock options. For the three and six months ended June 30, 2019, the Company recognized approximately \$3,000 and \$92,000, respectively, as compensation expense with respect to vested stock options. Since these stock options were assumed on January 8, 2019 as part of the Merger, there were no historical costs related to this prior to January 8, 2019. The expense for the six months ended June 30, 2019 is primarily related to an option to purchase 250,000 shares of the Company's common stock that was issued to the Company's CEO pursuant to his employment agreement. These options were immediately vested upon issuance.

As of June 30, 2020, all outstanding stock options were fully vested, and related compensation expense recognized.

The following is a summary of stock option activity for the six months ending June 30, 2019 and June 30, 2020:

	<b>Shares</b>	<b>Weighted Average Exercise Price</b>	<b>Weighted Average Remaining Term (Years)</b>
Outstanding at December 31, 2018	—	—	—
Assumed with the RMS merger transaction	557,282	\$ 2.78	6.99
Granted	250,000	0.40	—
Expired/Cancelled	(289,774)	2.59	—
Outstanding at June 30, 2019	<u>517,508</u>	<u>\$ 1.81</u>	<u>7.87</u>
Exercisable at June 30, 2019	<u>508,006</u>	<u>\$ 1.81</u>	<u>7.87</u>
Outstanding at December 31, 2019	425,000	\$ 1.38	7.71
Granted	—	—	—
Expired/Cancelled	(15,000)	1.35	—
Outstanding and exercisable at June 30, 2020	<u>410,000</u>	<u>\$ 1.39</u>	<u>7.23</u>

### NON-CONTROLLING INTEREST

For the six months ended June 30, 2020 and 2019, the Company consolidated the results for LI Dallas, LI Nashville, LI Pittsburgh and LI Scottsdale as VIEs. The Company owns no portion of any of these four entities which own their respective clinics; however, the Company maintains control through their management role for each of the clinics, in accordance with each clinic's respective management agreement. Based on these agreements, the Company (RMS and RMS Management and now H-CYTE) has the responsibility to run and make decisions on behalf of the clinics, except for medical care and procedures. Beginning in January 2018, the Company adopted the policy for all of the VIEs that the management fee charged by the Company would equal the amount of net income from each VIE on a monthly basis, bringing the amount of the net income each month for each VIE to a net of zero. Due to this change in policy, there was no change in the non-controlling interest for the six months ended June 30, 2020 or 2019 related to the net income as it was \$0 each month through the management fee charged by the Company.

## *NET LOSS PER SHARE*

Basic loss per share is computed on the basis of the weighted average number of shares outstanding for the reporting period. Diluted loss per share is computed on the basis of the weighted average number of common shares plus dilutive potential common shares outstanding using the treasury stock method. Any potentially dilutive securities are antidilutive due to the Company's net losses.

For the periods presented, there is no difference between the basic and diluted net loss per share: 404,821,082 warrants and 410,000 common stock options outstanding were considered anti-dilutive and excluded for the six months ended June 30, 2020. At June 30, 2020, the only potentially dilutive shares would be from the conversion of the convertible debt and the conversion of preferred stock, Series B and Series D totaling 38,308,600 of common stock to be issued upon conversion of all these securities. There was no option or warrant exercises that would have been potentially dilutive.

## **Note 10 – Commitments & Contingencies**

### *LITIGATION*

From time to time, the Company may be involved in routine legal proceedings, as well as demands, claims and threatened litigation that arise in the normal course of our business. The ultimate amount of liability, if any, for any claims of any type (either alone or in the aggregate) may materially and adversely affect the Company's financial condition, results of operations and liquidity. In addition, the ultimate outcome of any litigation is uncertain. Any outcome, whether favorable or unfavorable, may materially and adversely affect the Company due to legal costs and expenses, diversion of management attention and other factors. The Company expenses legal costs in the period incurred. The Company cannot assure that additional contingencies of a legal nature or contingencies having legal aspects will not be asserted against the Company in the future, and these matters could relate to prior, current or future transactions or events. As of June 30, 2020, the Company had no litigation matters which required any accrual or disclosure.

### *GUARANTEE*

The Company has guaranteed payments based upon the terms found in the management services agreements to affiliated physicians related to LI Dallas, LI Nashville, LI Pittsburgh, LI Scottsdale, and LI Tampa. For three months and six months ended June 30, 2020 payments totaling approximately \$0 and \$22,000, respectively, were made to these physicians' legal entities. For three months and six months ended June 30, 2019 payments totaling approximately \$34,000 and \$56,000, respectively, were made to these physicians' legal entities. Due to the Company ceasing operations effective March 23, 2020 in LI Dallas, LI Pittsburgh, LI Scottsdale, and LI Tampa, the guaranteed payments for these clinics were suspended until operations recommenced in July 2020. The payments to the LI Dallas physician ceased in March 2020 as LI Dallas will permanently cease operations and not reopen.

### *MANUFACTURER LIABILITY DISPUTE*

The Company selected an FDA registered contract manufacturer, to manufacture the DenerveX product. In 2019, the Company became aware of events which resulted in the manufacturer not meeting certain contract performance requirements. As a result, the Company is in a dispute with the manufacturer. The Company intends to vigorously defend its position that the manufacturer did not meet its contract performance obligations. The Company believes the likelihood of incurring a material loss regarding the dispute with the manufacturer is reasonably possible but is unable to estimate the amount of the loss based on information available at this time. As such, the Company has not recorded a loss as of June 30, 2020 or December 31, 2019. The Company is not aware of any legal action regarding this matter.

### *RION SERVICES AGREEMENT*

On October 9, 2019, the Company entered into a services agreement with Rion which provides the Company the benefit of Rion's resources and expertise for the limited purpose of (i) consulting with and assisting H-CYTE in the further research and development for the generation of a new cellular therapy (L-CYTE-01) and (ii) subsequently assisting H-CYTE in seeking and obtaining FDA Phase 1 IND clearance for L-CYTE-01. Rion also agrees to consult with H-CYTE in its arrangement for services from third parties unaffiliated with Rion to support research, development, regulatory approval, and commercialization of L-CYTE-01. An additional \$550,000 in expense will be incurred upon the achievement of certain milestones in the services agreement. At this time, the Company is not able to estimate when these milestones will occur.

## Note 11 – Short-term Debt

### CONVERTIBLE NOTE

The Convertible Notes payable represents a securities purchase agreement with select accredited investors, which was assumed in the Merger. The debt assumed by the Company consisted of \$750,000 of units (the “Units”) with a purchase price of \$50,000 per Unit. Each Unit consists of (i) a 12% senior secured convertible note, initially convertible into shares of the Company’s common stock, par value \$0.001 per share, at a conversion price equal to the lesser of \$0.40 or ninety percent (90%) of the per share purchase price of any shares of common stock or common stock equivalents issued in future private placements of equity and/or debt securities completed by the Company following this offering, and (ii) a three-year warrant to purchase such number of shares of the Company’s common stock equal to one hundred percent (100%) of the number of shares of common stock issuable upon conversion of the notes at \$0.40. The Warrants were initially exercisable at a price equal to the lesser of \$0.75 or ninety percent (90%) of the per share purchase price of any shares of common stock or common stock equivalents issued in future private placements of the debt and/or equity securities completed by the Company following the issuance of warrants. The Convertible Notes are secured by all of the assets of the Company.

The Convertible Notes sold in the offering were initially convertible into an aggregate of 1,875,000 shares of common stock. The down round feature was triggered on January 8, 2019, and the conversion price of the Convertible Notes was adjusted to \$0.36. The Company recognized the down round as a deemed dividend of approximately \$288,000 which reduced the income available to common stockholders.

On February 6, 2019, \$100,000 of the Company’s \$750,000 outstanding Convertible Notes, plus accrued interest, was converted into an aggregate of 251,667 shares of common stock, eliminating \$100,000 of the Company’s debt obligation. The debt was converted into shares at \$0.36 per share, which was the conversion price per the SPA subsequent to the trigger of the down round feature. In 2019, the Company redeemed \$350,000 of convertible notes payable in principal and \$52,033 in interest payable for three of the noteholders.

The Company also reached an extension with the remaining noteholder which extended the maturity date of the Hawes Notes for one year, until September 30, 2020. The notes had a principal balance of \$300,000 plus penalties of approximately \$85,000 and accrued interest of approximately \$40,000 for a total adjusted principal balance upon renewal of \$424,615 as of March 31, 2020 and December 31, 2019. In connection with the April Offering, the Company entered into an amendment with the Investor with respect to the outstanding 12% Senior Secured Convertible Note due September 30, 2020, which was originally issued in 2018 and assumed in the Merger and which was purchased by the Investor from its original holder, George Hawes, on March 27, 2020. The Hawes Notes had a principal balance of \$424,615 as of June 30, 2020 and December 31, 2019. The amendment to the Hawes Note among other things, eliminates the requirement that the Company make monthly payments of accrued interest. The Hawes Note is expected to convert into shares of preferred stock of the Company offered for purchase at the Qualified Financing at the closing of the Qualified Financing. The Company determined the proper classification of the amendment based on ASC 470-50, Debt Modifications and Extinguishments. Because the change in the present value of cash flows of the modified debt was less than 10% when compared to the present value of the cash flows of the original debt, extinguishment accounting did not apply. The effective interest rate was reassessed resulting in an effective interest rate of 11.90% and interest expense for the three months ended June 30, 2020, of approximately \$13,000.

### NOTES PAYABLE

Notes payable were assumed in the Merger and are due in aggregate monthly installments of approximately \$5,800 and carry an interest rate of 5%. Each note originally had a maturity date of August 1, 2019. The Company finalized an eighteen-month extension to March 1, 2021. The promissory notes have an aggregate outstanding balance of approximately \$67,000 and \$78,000 at June 30, 2020 and December 31, 2019. The Company has not made payments on this note since February 10, 2020, due to COVID-19, resulting in accrued interest of \$1,000.

On March 27, 2020, the Company issued a demand note (the “Note”) in the principal amount of \$500,000 to FWHC Bridge, LLC (the “Investor”) in exchange for a loan made by the Investor in such amount to cover the Company’s working capital needs. Subsequently on April 9, 2020, in exchange for an additional loan of \$500,000 made by the Investor to the Company, the Company amended and restated the Note to reflect a new principal amount of \$1,000,000 (the “A&R Note”). The A&R Note bears simple interest at a rate of 12% per annum. The Investor is an affiliate of FWHC Holdings, LLC, a pre-existing shareholder of the Company, which served as lead investor in the Company’s recent Series D Convertible Preferred Stock Offering. As discussed further above in Footnote 3, this A&R Note was further amended and superseded by an April Secured Note in the amount of \$1,000,000 issued by the Company to the Investor. The Company expects that this note will be converted to Series A Preferred Stock at a price of \$0.014 per share upon the closing of the rights offering although such conversion is subject to certain conditions.

The other short-term notes, related parties were issued by the Company during 2019, and as of March 31, 2020 and December 31, 2019 consist of five loans, totaling \$1,635,000, made to the Company by Horne Management, LLC, controlled by Chief Executive Officer, William E. Horne. These were advanced for working capital purposes and had the terms as indicated below. The loans bear interest ranging from 5.5% to 12%, in some cases increasing to 15% if not paid by the respective maturity date ranging from March 26, 2020 to May 13, 2020. Some of these loans provided for the issuance of warrants at 114% warrant coverage if the loan was not repaid within two months. None of these loans have been repaid and 840,000 warrants have been issued at an exercise price of \$0.75 per share. On April 23, 2020, Horne Management, LLC agreed to convert the related notes plus accrued interest into (i) 4,368,278 shares of common stock of the Company and (ii) a ten-year warrant to purchase up to an equivalent number of shares of the Company's common stock with such conversion to be effective as of April 17, 2020. This warrant will have an exercise price equal to the price per share at which securities are offered to investors for purchase at the Qualified Financing, which price is set at \$0.014, and is exercisable beginning on the day immediately following the earlier to occur of (x) the closing of the Qualified Financing and (y) November 1, 2020. If the Qualified Financing does not occur on or prior to October 31, 2020, the exercise price of the warrant will be equal to the price per share obtained by dividing \$3,000,000 by the number of fully diluted shares of the Company outstanding on October 31, 2020. On the date of the transaction, the carrying amount of the note and accrued interest was approximately \$1,717,000. The fair value of the Common Stock was valued based on the trading market price on the date of the transaction and the warrants were valued using a Lattice model. The fair value of the Common Stock and warrants issued in the transaction was approximately \$218,000 and \$199,000, respectively. Since the fair value of the common stock and warrants was less than the carrying amount of the note, the Company recorded a gain on extinguishment of the debt of approximately \$1,300,000.

On April 29, 2020, the Company issued a promissory note in the principal amount of \$809,082 to the Bank of Tampa in connection with a loan in such amount made under the Paycheck Protection Program ("PPP Loan"). The PPP Loan bears interest at a rate of 1% per annum and is payable in eighteen monthly payments of \$45,533 commencing six months from the date of the note on October 29, 2020. While the note is dated April 29, 2020, the loan was not formally approved and funded until May 7, 2020.

The Company can apply for loan forgiveness in an amount equal to the sum of the following costs incurred by the Company:

- 1) payroll costs;
- 2) any payment of interest on covered mortgage obligations;
- 3) any payment on a covered rent obligation; and
- 4) any covered utility payment

The amount forgiven will be calculated (and may be reduced) in accordance with the Paycheck Protection Program. Not more than 40% of the amount forgiven can be attributed to non-payroll costs.

#### Note 12 – Derivative Liability - Warrants

Financial assets and liabilities carried at fair value as of June 30, 2020 and December 31, 2019 are classified in the tables below:

	Fair Value Measurement at June 30, 2020 (1)
	Using Level 3
<b>Liability:</b>	
Derivative Liability - Warrants	\$ 10,055,676
Derivative Put Liability	\$ 97,998
<b>Fair Value Measurement at December 31, 2019 (1)</b>	
<b>Using Level 3</b>	
<b>Liability:</b>	
Derivative Liability - Warrants	\$ 315,855
Derivative Put Liability	\$ 267,399

(1) The Company did not have any assets or liabilities measured at fair value using Level 1 or 2 of the fair value hierarchy as of June 30, 2020 and December 31, 2019.

The Company's derivative liabilities are classified within Level 3 of the fair value hierarchy because certain unobservable inputs were used in the valuation models. These assumptions included estimated future stock prices, potential down-round financings for the Warrants, and potential redemptions for the Redemption Put Liability.

The following is a reconciliation of the beginning and ending balances for the liability measured at fair value on a recurring basis using significant unobservable inputs (Level 3) during the six months ended June 30, 2020:

**Derivative Liability - Warrants**

Balance at December 31, 2019	\$	315,855
Series D Warrant reclass from equity to liability		509,764
Warrants issued with modification of Home Note		198,994
Warrants issued with April 17, 2020 financing		6,148,816
Fair value adjustments		2,882,247
Balance at June 30, 2020	\$	<u>10,055,676</u>

**Redemption Put Liability**

Balance at December 31, 2019	\$	267,399
Issuance of Series D Convertible Preferred Stock		5,306
Fair value adjustments		(174,707)
Balance at June 30, 2020	\$	<u>97,998</u>

**Derivative Liability- Warrants**

**Series B Warrants**

In connection with the securities purchase agreements executed in May 2018 (which the Company assumed in the Merger), whereby 108,250 shares of the Company's Series B Convertible Preferred Stock (the "Series B Shares") and warrants were issued to purchase 2,312,500 shares of the Company's common stock ("Series B Warrants"). The Series B Warrants had a three-year term at an exercise price of \$0.75. The Series B Warrants contain two features such that in the event of a downward price adjustment the Company is required to reduce the strike price of the existing warrants (first feature or "down round") and issue additional warrants to the award holders such that the aggregate exercise price after taking into account the adjustment, will equal the aggregate exercise price prior to such adjustment (second feature or "additional issuance").

On January 8, 2019, the Company issued equity securities which triggered the down round and additional issuance warrant features. As a result, the exercise price of the warrants was lowered from \$0.75 to \$0.40 and 2,023,438 additional warrants were issued. The inclusion of the additional issuance feature caused the warrants to be accounted for as liabilities in accordance with ASC Topic 815. The fair market value of the warrants, approximately \$1,200,000, was recorded as a derivative liability as a measurement period adjustment to the purchase price allocation in the third quarter of 2019.

As part of the April 2020 offering, the holders of the Series B Warrants agreed to terminate all anti-dilution price protection in their warrants and adjusted the exercise price to equal the price per share at which shares of preferred stock are offered for purchase in a Qualified Financing. The modification resulted in an increase of approximately \$75,000 to the fair value of the derivative liability related to the Series B Warrants.

#### **Series D Warrants**

In conjunction with their Series D Preferred Financing, the Company originally issued Series D warrants to purchase 14,669,757 shares of Common Stock with an exercise price of \$0.75 per share. At inception, the Series D warrants met all the criteria to be classified as equity. As part of the April Offering, the exercise price of the Series D Warrants was reduced to the price per share at which shares of preferred stock are offered for purchase in a Qualified Financing. The modification of the exercise price resulted in the warrants requiring liability classification. The Series D Warrants were measured at fair value before and after the modification, resulting in an increase of approximately \$510,000 which is recorded as a change in the fair value of the derivative liability.

#### **Horne Warrants**

On April 23, 2020, Horne Management, LLC agreed to convert the related notes plus accrued interest into (i) 4,368,278 shares of common stock of the Company and (ii) a ten-year warrant to purchase up to an equivalent number of shares of the Company's common stock with such conversion to be effective as of April 17, 2020. The warrant will have an exercise price equal to the price per share at which securities are offered to investors for purchase at the Qualified Financing. The revised exercise price caused the warrants to require liability classification at fair value and the warrants were valued using a Lattice model with the following assumptions: Trading market price- \$0.05, estimated exercise price- \$0.014, volatility- 101%, risk free rate- 0.65% and an estimated term of 10 years. At inception, the estimated fair value of the Horne Warrants was approximately \$199,000.

#### **April Bridge Loan and Converted Advance Warrants**

The April Offering entitled the investors to warrants with the right to purchase up to 100% of the aggregate number of shares of Common Stock into which the Purchaser's Note may ultimately be converted. The Company also received a \$1,000,000 advance which was converted into a Converted Advance Note and Converted Advance Warrants in April 2020. The Converted Advance Warrants entitle the holder to purchase up to 200% of the aggregate number of shares of Common Stock into which the Converted Advanced Note may ultimately be converted.

The Company received an aggregate of \$2,842,695 in gross proceeds through the April Offering and an advance of \$1,000,000 which was converted into an Advance Note on April 17, 2020. The Company expects the price per share at which securities will be offered for purchase in the Qualified Financing to be \$0.014 resulting in the assumption there will be approximately 203,050,000 and 142,857,000 shares issuable upon exercise of the Purchaser Warrants and the Converted Advance Warrants, respectively. The warrants were valued using a Lattice model with the following assumptions: Trading market price- \$0.05, estimated exercise price- \$0.014, volatility- 103%, risk free rate- 0.65% and an estimated term of 10 years. At inception, the estimated fair value of the Purchaser Warrants and the Converted Advance Warrants was approximately \$3,279,000 and \$2,869,300, respectively.

When the Company entered into the April Offering and revised the exercise price of their warrants to the price per share at which shares of preferred stock are offered for purchase in a Qualified Financing, they no longer had sufficient authorized and unissued shares available to satisfy all their commitments to issue shares under their equity-linked contracts. The Company has adopted the sequencing approach based on the earliest issuance date. Therefore, warrants issued before the April Offering did not require liability classification, while Warrants issued with the April financing, or subsequently, will be classified as liabilities until such time the Company has sufficient authorized shares.

The derivative liability has been remeasured to fair value at the end of each reporting period and the change in fair value, of approximately (\$3,057,225) and (\$2,882,247), has been recorded as a component of other income (expense) in the Company's consolidated statement of operations for the three months and six months ended June 30, 2020, respectively. The derivative liability has been remeasured to fair value at the end of each reporting period and there was no change in fair value for the three and six months ended June 30, 2019. The fair value of the derivative liability included on the consolidated balance sheet was approximately \$10,056,000 and \$316,000 as of June 30, 2020 and December 31, 2019, respectively.



The Company estimated the fair value of the warrant derivative liability as of June 30, 2020 and December 31, 2019, respectively, using the following assumptions:

	June 30, 2020	December 31, 2019
Fair value of underlying stock	\$ 0.05	\$ 0.13
Exercise price	\$ 0.014	\$ 0.40
Risk free rate	0.14% - 0.66%	1.58 - 1.59%
Expected term (in years)	0.17 - 10.27	1.34 - 2.02
Stock price volatility	109% - 312%	143 - 154%
Expected dividend yield	—	—

At December 31, 2019, due to the down round provision contained in the warrants, which could provide for the issuance of additional warrant shares as well as a reduction in the exercise price, the model also considered subjective assumptions related to the shares that would be issued in a down-round financing and the potential adjustment to the exercise price. On April 17, 2020, the holders of the warrants agreed to terminate all anti-dilution price protections in their warrants.

The fair value of the warrants will be significantly influenced by the fair value of the Company's stock price, stock price volatility, changes in interest rates and management's assumptions related to the estimated date and price of a Qualified Financing.

On November 15, 2019, the Company redeemed a shareholder's Series B Preferred shares for its initial face value, plus accrued dividends.

In conjunction with the Series D Preferred financing (See Note 14), the Company offered the Series B warrant holders the option to exchange their warrants on the basis of 1 warrant for 0.40 common shares. Warrant holders chose to exchange 1,007,813 warrants with a fair value of approximately \$75,000 for 403,125 shares of common stock with a fair value of approximately \$73,000. On the date of the exchange, the Series B Warrants were first adjusted to fair value with the change in fair value being recorded in earnings.

#### **REDEMPTION PUT LIABILITY**

As described in Note 14, the redemption put provision embedded in the Series D financing required bifurcation and measurement at fair value as a derivative. If the redemption put provision is triggered, it allows either payment in cash or the issuance of "Trigger Event Warrants". Accordingly, the fair value of the Redemption put liability considered management's estimate of the probability of cash payment versus payment in Trigger Event Warrants and was valued using a Monte Carlo Simulation which uses randomly generated stock-price paths obtained through a Geometric Brownian Motion stock price simulation. The fair value of the redemption provision will be significantly influenced by the fair value of the Company's stock price, stock price volatility, changes in interest rates and management's assumptions related to the redemption factor. The Company estimated the fair value of the Trigger Event Warrant portion of the redemption put liability using the following assumptions on June 30, 2020 and December 31, 2019:

	June 30, 2020	December 31, 2019
Fair value of underlying stock	\$ 0.05	\$ 0.056
Exercise price	\$ 0.20409	\$ 0.20409
Risk free rate	0.66%	1.92%
Expected term (in years)	9.5	9.9
Stock price volatility	107%	92%
Expected dividend yield	—	—

The fair market value of the redemption put liability at inception was approximately \$614,000 which has been recorded as a liability and is remeasured to fair value at the end of each reporting period. The change in fair value of approximately (\$19,000) and \$175,000 has been recorded as a component of other income (expense) in the Company's consolidated statement of operations for the three and six months ended June 30, 2020, respectively. The change in fair value of approximately \$0 and \$0 has been recorded as a component of other income (expense) in the Company's consolidated statement of operations for the three and six months ended June 30, 2019, respectively. The fair value of the redemption put liability included on the consolidated balance sheet was approximately \$98,000 and \$267,000 as of June 30, 2020 and December 31, 2019, respectively.

### Note 13 - Common Stock Warrants

A summary of the Company's warrant issuance activity and related information for the quarters ended June 30, 2020 and June 30, 2019:

	Shares	Weighted Average Exercise Price	Weighted Average Remaining Contractual Life
Assumed as of the January 8, 2019 merger	12,108,743	\$ 1.38	2.60
Issued	17,500,000	0.75	2.84
Outstanding and exercisable at June 30, 2019	<u>29,608,743</u>	<u>\$ 1.00</u>	<u>2.63</u>
Outstanding and exercisable at December 31, 2019	44,806,076	\$ 0.78	4.59
Issued and exercisable	5,178,720	0.015	9.79
Outstanding and exercisable at June 30, 2020	49,984,796	\$ 0.104	9.16
Issued, not yet exercisable	354,836,286	0.015	9.79
Total outstanding at June 30, 2020	<u>404,821,082</u>	<u>0.104</u>	<u>9.16</u>

The fair value of all warrants issued are determined by using the Black-Scholes valuation technique and were assigned based on the relative fair value of both the common stock and the warrants issued. The inputs used in the Black-Scholes valuation technique to value each of the warrants as of their respective issue dates are as follows:

Event Description	Date	Number of Warrants	H-CYTE Stock Price	Exercise Price of Warrant	Grant Date Fair Value	Life of Warrant	Risk Free Rate of Return (%)	Annualized Volatility Rate (%)
Private placement	1/8/2019	5,000,000	\$ 0.40	\$ 0.75	\$ 0.24	3 years	2.57	115.08
Antidilution provision <sup>(1)</sup>	1/8/2019	2,023,438	\$ 0.40	\$ 0.40	\$ 0.28	3 years	2.57	115.08
Private placement	1/18/2019	6,000,000	\$ 0.40	\$ 0.75	\$ 0.23	3 years	2.60	114.07
Private placement	1/25/2019	1,250,000	\$ 0.59	\$ 0.75	\$ 0.38	3 years	2.43	113.72
Private placement	1/31/2019	437,500	\$ 0.54	\$ 0.75	\$ 0.34	3 years	2.43	113.47
Private placement	2/7/2019	750,000	\$ 0.57	\$ 0.75	\$ 0.36	3 years	2.46	113.23
Private placement	2/22/2019	375,000	\$ 0.49	\$ 0.75	\$ 0.30	3 years	2.46	113.34
Private placement	3/1/2019	125,000	\$ 0.52	\$ 0.75	\$ 0.33	3 years	2.54	113.42
Private placement	3/8/2019	150,000	\$ 0.59	\$ 0.75	\$ 0.38	3 years	2.43	113.53
Private placement	3/11/2019	2,475,000	\$ 0.61	\$ 0.75	\$ 0.40	3 years	2.45	113.62
Private placement	3/26/2019	500,000	\$ 0.51	\$ 0.75	\$ 0.32	3 years	2.18	113.12
Private placement	3/28/2019	375,000	\$ 0.51	\$ 0.75	\$ 0.31	3 years	2.18	112.79
Private placement	3/29/2019	62,500	\$ 0.51	\$ 0.75	\$ 0.31	3 years	2.21	112.79
Private placement	4/4/2019	500,000	\$ 0.48	\$ 0.75	\$ 0.29	3 years	2.29	112.77
Private placement	7/15/2019	200,000	\$ 0.53	\$ 1.00	\$ 0.31	3 years	1.80	115.50
Convertible debt extension	9/18/2019	424,000	\$ 0.40	\$ 0.75	\$ 0.25	3 years	1.72	122.04
Private placement of Series D Convertible Preferred Stock	11/15/2019	14,669,757	\$ 0.28	\$ 0.75	\$ 0.19	10 years	1.84	89.75
Short-term note related party	11/26/2019	400,000	\$ 0.20	\$ 0.75	\$ 0.13	3 years	1.58	144.36
Short-term note, related party	12/30/2019	171,429	\$ 0.14	\$ 0.75	\$ 0.08	3 years	1.59	145.29
Short-term note, related party	1/13/2020	268,571	\$ 0.12	\$ 0.75	\$ 0.07	3 years	1.60	145.76
Private placement of Series D Convertible Preferred Stock	1/17/2020	244,996	\$ 0.15	\$ 0.75	\$ 0.13	10 years	1.84	144.32
Granted for bridge financing	4/8/2020	296,875	\$ 0.05	\$ 0.40	\$ 0.04	3 years	0.34	131.82
Short-term note, related party conversion	4/17/2020	4,368,278	\$ 0.05	\$ 0.014	\$ 0.05	10 years	0.65	102.54
Granted for bridge financing	4/17/2020	345,906,786	\$ 0.05	\$ 0.014	\$ 0.05	10 years	0.65	102.54
Granted for bridge financing	6/30/2020	8,929,500	\$ 0.07	\$ 0.014	\$ 0.07	10 years	0.66	108.66

<sup>(1)</sup> The Company had warrants that triggered the required issuance of an additional 2,023,438 warrants as a result of the Company's capital raise that gave those new investors a \$0.40 per share investment price which required the old warrant holders to receive additional warrants since their price was \$0.75 per share.

The methods described above may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, while the Company believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

#### **Note 14- Mezzanine Equity and Series D Convertible Preferred Stock**

##### ***SERIES D CONVERTIBLE PREFERRED STOCK***

On November 15, 2019, the Company entered into a securities purchase agreement with selected accredited investors whereby the Company offered (i) up to 238,871 shares of Series D Convertible Preferred Stock (the "Series D Shares") at a price of \$40.817 per share and (ii) a ten-year warrant (the "Series D Warrant") to purchase 14,669,757 shares of common stock. The Series D Warrants are exercisable for a period of 10 years from issuance at an initial exercise price of \$0.75 per share, subject to adjustment for traditional equity restructurings and reorganizations.

On November 21, 2019, the Company entered into a securities purchase agreement with FWHC HOLDINGS, LLC ("FWHC") an accredited investor for the purchase of 146,998 shares of Series D Preferred Stock, par value \$0.001 per share and the Series D Warrant resulting in \$6.0 million in gross proceeds to the Company (the "FWHC Investment"). For further discussion of the Series D Shares, refer to Note 14 - "Mezzanine Equity and Series D Convertible Preferred Stock" on the consolidated financial statements in the Company's Annual Report on Form 10-K for the year-ended December 31, 2019.

The Company determined that the nature of the Series D Shares was more analogous to an equity instrument, and that the economic characteristics and risks of the embedded conversion option was clearly and closely related to the Series D Shares. As such, the conversion option was not required to be bifurcated from the host under ASC 815, *Derivatives and Hedging*. The Company recognized a beneficial conversion feature related to the Series D Shares of approximately \$623,000, which was credited to additional paid-in capital, and reduced the income available to common shareholders. Because the Series D Shares can immediately be converted by the holder, the beneficial conversion feature was immediately accreted and recognized as a deemed dividend to the preferred shareholders. Since the Series D Shares are redeemable in certain circumstances upon the occurrence of an event that is not solely within the Company's control, they have been classified as mezzanine equity in the Consolidated Balance Sheets.

The Company determined that the economic characteristics and risks of the embedded redemption provision were not clearly and closely related to the Series D Shares. The Company assessed the embedded redemption provision further, and determined it met the definition of a derivative and required classification as a derivative liability at fair value. The redemption put liability as of June 30, 2020 and December 31, 2019, was approximately \$98,000 and \$267,000, respectively.

The Company's approach to the allocation of the proceeds to the financial instruments was to first allocate basis to the redemption put liability at its fair values and the residual to the Series D Shares and the Series D Warrants. Based upon the amount allocated to the Series D Shares the Company was required to determine if a beneficial conversion feature ("BCF") was present. A BCF represents the intrinsic value in the convertible instrument, adjusted for amounts allocated to other financial instruments issued in the financing. The effective conversion price is calculated as the amount allocated to the convertible instrument divided by the number of shares to which it is indexed. However, a BCF is limited to the basis initially allocated. After allocating a portion of the proceeds to the other instruments, the effective conversion price was \$0.24 compared to the share price of \$0.28, resulting in a BCF of \$623,045 or \$0.04 per share.

Based upon the above accounting conclusions and the additional information provided below, the allocation of the proceeds arising from the Series D Preferred financing transaction is summarized in the table below:

November 21, 2019 Series D Convertible Preferred and warrant financing:	Proceeds Allocation	Financing Cost Allocation	Total Allocation
Gross proceeds	\$ 6,000,000	\$ —	\$ 6,000,000
Financing costs paid in cash	—	(111,983)	(111,983)
	<u>\$ 6,000,000</u>	<u>\$ (111,983)</u>	<u>\$ 5,888,017</u>
<b>Derivative Liability:</b>			
Derivative Put Liability	\$ (614,095)	\$ —	\$ (614,095)
Deferred Financing costs	—	8,100	8,100
<b>Redeemable preferred stock:</b>			
Series D Convertible Preferred Stock	(2,869,854)	—	(2,869,854)
Financing costs (APIC)	—	1,106	1,106
Financing costs (Retained Earnings)	—	66,265	66,265
Beneficial Conversion Feature	(623,045)	—	(623,045)
<b>Investor Warrants (equity classified):</b>			
Proceeds allocation	(1,893,006)	—	(1,893,006)
Financing costs (APIC)	—	36,512	36,512
	<u>\$ (6,000,000)</u>	<u>\$ 111,983</u>	<u>\$ (5,888,017)</u>

Since the Series D Convertible Preferred Stock is perpetual and convertible at any time, the resulting discount of \$3,130,146 was accreted as a Preferred Stock dividend on the date of issuance to record the Series D Convertible Preferred Stock to its redemption value of \$6,000,000.

On January 17, 2020, the Company entered into a securities purchase agreement with an accredited investor for the purchase of 2,450 shares of Series D Preferred Stock, par value \$0.001 per share and a Series D Warrant resulting in \$100,000 in gross proceeds to the Company. The Series D Preferred Stock and Warrants had the same terms as the FWHC Investment. There was no BCF associated with this financing because the effective conversion price after allocating a portion of the proceeds to the other instruments was higher than the share price.

January 17, 2020 Series D Convertible Preferred and warrant financing:	Proceeds Allocation
Gross proceeds	\$ 100,000
Financing costs paid in cash	—
	<u>\$ 100,000</u>
<b>Derivative Liability:</b>	
Derivative Put Liability	\$ (5,306)
<b>Redeemable preferred stock:</b>	
Series D Convertible Preferred Stock	(62,792)
<b>Investor Warrants (equity classified):</b>	
Proceeds allocation	(31,902)
	<u>\$ (100,000)</u>

Since the Series D Convertible Preferred Stock is perpetual and convertible at any time, the resulting discount of \$37,207 was accreted as a Preferred Stock dividend on the date of issuance to record the Series D Convertible Preferred Stock to its redemption value of \$100,000.

For the six months ended June 30, 2020, the Company recorded \$278,476 in deemed dividends on the Series D Convertible Preferred stock in accordance with the 8% stated dividend resulting in a total balance of Series D Convertible Preferred stock of \$6,401,762 at June 30, 2020.

***SERIES D CONVERTIBLE PREFERRED STOCK PREFERENCES***

***VOTING RIGHTS***

Holders of our Series D Preferred Stock (“Series D Holders”) have the right to receive notice of any meeting of holders of common stock or Series D Preferred Stock and to vote upon any matter submitted to a vote of the holders of common stock or Series D Preferred Stock. Each Series D Holder shall vote on each matter submitted to them with the holders of common stock.

***LIQUIDATION***

Upon the liquidation, dissolution or winding up of the Company, whether voluntary or involuntary, each Series D Holder shall be entitled to receive, for each share thereof, out of assets of the Company legally available therefore, a preferential amount in cash equal to the stated value plus all accrued and unpaid dividends. All preferential amounts to be paid to the Series D Holders in connection with such liquidation, dissolution or winding up shall be paid before the payment or setting apart for payment of any amount for, or the distribution of any assets of the Company’s to the holders of the Company’s Series B and common stock. The Company accrues these dividends as they are earned each period.

**Note 15 - Subsequent Events**

On July 28, 2020, the Company issued an aggregate of 17,893,075 shares of its common stock upon the conversion of all of its issued and outstanding Series B and Series D Preferred Stock (the “Preferred Stock”). The Preferred Stock was converted pursuant to a mandatory conversion triggered by the majority holder of the Preferred Stock as set forth in the Certificate of Designations for the Preferred Stock. As a result, all outstanding shares of Series B and Series D Preferred stock were cancelled.

The Company established July 28, 2020 as the Record Date for purposes of establishing a date for the Company’s rights offering whereby each holder of the Company’s Common stock on the Record Date will be entitled to three subscription rights, each to purchase one share of Series A Preferred Stock.

On July 29, 2020, the Company filed its Second Amended and Restated Certificate of Incorporation (the “Amended COI”). The Amended COI provides for the issuance of up to 1,600,000,000 shares of Common Stock and 1,000,000,000 shares of Preferred Stock, of which 800,000,000 shares are designated as Series A Preferred Stock and eliminates the previously authorized classes of preferred stock. The Amended COI also delineates the rights of the Series A Preferred Stock.

On July 29, 2020, H-Cyte, Inc. (the “Company”) entered into an amendment to the employment agreement (the “Amendment”) of its Chief Executive Officer, Bill Horne. The Amendment provides that Mr. Horne will receive a monthly base salary of \$12,500 effective on June 1, 2020 and that his base salary will increase to \$20,833 per month upon the first day of the month when the Company completes a Qualified Financing. Mr. Horne agreed to continue to defer the \$108,000 in base salary deferred by him in 2018 (the “Deferred Salary”) until such time as there is a positive cash flow to meet the Company’s financial obligations and then the Company and Mr. Horne will work together in good faith to negotiate a payment plan for such Deferred Salary.

The Company has evaluated subsequent events occurring through the date that the financial statements were available to be issued for events requiring recording or disclosure in the June 30, 2020 consolidated financial statements.

## Item 2. Management's Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of our financial condition and results of operations should be read in conjunction with the consolidated financial statements and the notes thereto appearing in Part I, Item 1 of this Quarterly Report. Historical results and trends that might appear in this Quarterly Report should not be interpreted as being indicative of future operations.

### Overview

On October 18, 2018, H-CYTE (formerly named MedoveX) entered into an Asset Purchase Agreement with Regenerative Medicine Solutions, LLC, RMS Shareholder, LLC ("Shareholder"), Lung Institute LLC ("LI"), RMS Lung Institute Management LLC ("RMS LI Management") and Cognitive Health Institute Tampa, LLC ("CHIT"), (collectively "RMS"). On January 8, 2019, the Asset Purchase Agreement was amended, and the Company acquired certain assets and assumed certain liabilities of RMS as reported in the 8-K/A filed in March of 2019. Based on the terms of the Asset Purchase Agreement and its amendment, the former RMS members had voting control of the combined company as of the closing of the RMS acquisition. For accounting purposes, the acquisition transaction has been treated as a reverse acquisition whereby the Company is deemed to have been acquired by RMS and the historical financial statements prior to the acquisition date of January 8, 2019 now reflect the historical financial statements of RMS.

On June 21, 2019, H-CYTE entered into an exclusive product supply agreement with Rion, LLC ("Rion") to develop and distribute a FDA approved therapy (known as L-CYTE-01) for chronic obstructive pulmonary disease ("COPD"), the fourth leading cause of death in the U.S. Rion has established a novel technology to harness the healing power of the body. Rion's innovative exosome technology, based on science developed at Mayo Clinic, provides an off-the-shelf platform to enhance healing in soft tissue, musculoskeletal, cardiovascular and neurological organ systems. This agreement provides for a ten-year exclusive and extendable supply agreement with Rion to enable H-CYTE to develop proprietary biologics.

On October 9, 2019, the Company entered into a services agreement with Rion which provides the Company the benefit of Rion's resources and expertise for the limited purpose of (i) consulting with and assisting H-CYTE in the further research and development for the generation of a new cellular therapy (L-CYTE-01) and (ii) subsequently assisting H-CYTE in seeking and obtaining FDA Phase 1 IND clearance for L-CYTE-01. Rion also agrees to consult with H-CYTE in its arrangement for services from third parties unaffiliated with Rion to support research, development, regulatory approval, and commercialization of L-CYTE-01.

With these agreements, Rion will serve as the product supplier and co-developer of L-CYTE-01 with H-CYTE for the treatment of chronic lung diseases. H-CYTE will control the commercial development and facilitate the clinical trial investigation. After conducting joint research and development of these biologics, H-CYTE intends to pursue submission of an investigational new drug (IND) application for review by the FDA for treatment of COPD.

Due to COVID-19, all of the LHI clinics are closed. The Company will evaluate reopening these clinics at the appropriate time. The Company is not expecting to be able to generate revenue until, at the earliest, July 2020. The Company has contacted its patients that are scheduled for treatment, both first time patients and recurring patients, and have rescheduled many of these patients for July, August, and September 2020. However, there is no guarantee that the Company will be able to continue to treat patients due to the ambiguity of COVID-19; as such, the Company cannot estimate if it will continue to be safe to treat patients and generate revenue. Future quarters' revenue is dependent on the ability for the Company to treat patients and not have to cease operations again due to COVID-19.

The Company will continue to focus on its goal of taking the L-CYTE-01 protocol to the FDA for treatment of chronic lung diseases. With the Company's revenue-generating activities suspended, the Company will need to raise cash from debt and equity offerings to continue with its efforts to take the L-CYTE-01 protocol to the FDA for treatment of chronic lung diseases. There can be no assurance that the Company will be successful in doing so.

### Critical Accounting Policies and Estimates

Our discussion and analysis of our financial condition and results of operations are based on our consolidated financial statements, which we have prepared in accordance with United States generally accepted accounting principles. The preparation of these consolidated financial statements requires us to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements, as well as the reported amounts of revenues and expenses during the reporting periods. On a continual basis, we evaluate our estimates and judgments, including those described in greater detail below.

We base our estimates on historical experience and on various other factors that we believe are reasonable under the circumstances, the results of which form the basis for making judgments about the carrying value of assets and liabilities that are not readily apparent from other sources. Actual results may differ from these estimates under different assumptions or conditions.

Our significant accounting policies are described in more detail in the notes to our consolidated financial statements for the fiscal year ended December 31, 2019, included in the Company's Annual Report on Form 10-K.

### **Results of Operations - Six Months Ended June 30, 2020 and 2019**

#### **Revenue, Cost of Sales and Gross Profit**

The Company recorded revenue for the three months and six months ended June 30, 2020 of approximately \$20,000 and \$1,036,000, respectively. The Company recorded revenue for the three months and six months ended June 30, 2019 of approximately \$2,432,000 and \$3,756,000, respectively. The decrease in revenue for the three months ended June 30, 2020, as compared to the prior year is attributable to suspending operations of the Biosciences division due to COVID-19 effective March 23, 2020.

The Company recorded cost of sales for the three months and six months ended June 30, 2020 of approximately \$70,000 and \$447,000, respectively. The Company recorded cost of sales for the three months and six months ended June 30, 2019 of approximately \$492,000 and \$989,000, respectively. The decrease in cost of sales for the three months ended June 30, 2020, as compared to the prior year is attributable to suspending operations of the Biosciences division due to COVID-19 effective March 23, 2020. The Company's cost of sales is comprised of two main components: medical supplies and personnel costs for the Biosciences division. Medical supplies are predominantly variable costs and based on the number of treatments provided; personnel expenses are also variable as these are hourly positions. The number of treatments provided, during normal operations, can be handled adequately with the Company's current level of personnel. The Company possesses the opportunity to increase the number of treatments performed without increasing personnel costs as it can leverage the current personnel's availability until the Company's treatment volume reaches critical mass. However, upon an increase in treatment volume beyond that capacity, the Company will need to hire additional personnel.

For the three months and six months ended June 30, 2020, the Company generated a gross loss totaling approximately (\$51,000) and a gross profit totaling approximately \$589,000, respectively. For the three months and six months ended June 30, 2019, the Company generated a gross profit totaling approximately \$1,940,000 and \$2,767,000 respectively. The decrease in gross profit was due to suspending operations of the Biosciences division due to COVID-19 effective March 23, 2020. The gross loss for the three months ending June 30, 2020 is due partially to hourly clinical personnel being kept on staff for administrative purposes while the Biosciences division operations were suspended due to COVID-19.

#### **Operating Expenses**

##### **Salaries and Related Costs**

For the three and six months ended June 30, 2020 the Company incurred approximately \$594,000 and \$1,819,000 in salaries and related costs, respectively. For the three and six months ended June 30, 2019 the Company incurred approximately \$3,480,000 and \$5,165,000 in salaries and related costs, respectively. The decrease in salaries and related costs for the three months ended June 30, 2020 is mainly attributable to a 40% reduction in clinical and corporate staff due to LHI operations ceasing in March in response to COVID-19. The Company anticipates that salaries and related costs will be fairly consistent going forward as the Company shifts its business model in its pursuit of becoming a leading biomedical services company and due to its recent cost reduction measures effective in March 2020.

### **Other General and Administrative**

For the three and six months ended June 30, 2020, the Company incurred approximately, \$1,035,000, and \$2,265,000 in other general and administrative costs, respectively. For the three and six months ended June 30, 2019, the Company incurred approximately, \$1,885,000, and \$3,284,000 in other general and administrative costs, respectively. The decrease is primarily attributable to reduction in operating activities in the DenerveX division.

Of the total other general and administrative costs, for the three months and six months ended June 30, 2020, professional fees were approximately \$510,000 and \$826,000, respectively. Total other general and administrative costs, for the three months and six months ended June 30, 2019, professional fees were approximately \$369,000 and \$536,000, respectively. Professional fees consist primarily of accounting, legal, patent and public company compliance costs as well as regulatory costs.

The Company anticipates that the other general and administrative expenses will increase during the second and third quarter, 2020 as the professional fees are expensed in relation to the filing of the S-1 and completing the Rights Offering during the third quarter of 2020. Outside of the aforementioned one-time costs, the Company believes other general and administrative expenses will continue at a comparable rate in the future and include the continued costs of operating as a public company.

### **Research and Development**

For the three months and six months ended June 30, 2020, the Company incurred approximately \$200,000 and \$950,000 in research and development expenses, respectively. For the three months and six months ended June 30, 2019, the Company did not incur research and development expenses. The expense was in connection with the Rion services agreement. An additional \$550,000 in expense will be incurred upon the achievement of certain milestones in the services agreement. At this time, the Company is not able to estimate when these milestones will occur.

### **Advertising**

For the three and six months ended June 30, 2020, the Company had approximately \$26,000 and \$171,000 respectively, in advertising costs. For the three and six months ended June 30, 2019, the Company had approximately \$1,585,000 and \$2,720,000 respectively, in advertising costs. The decrease is attributable mainly to the Company determining that its marketing channels were not yielding the expected results for promoting the Company's Biosciences division. The Company expects advertising costs to increase back to first quarter 2020 levels over the remainder of the year as the Company begins to advertise again now that the LHI clinics are back in operation.

### **Depreciation and Amortization**

For the three and six months ended June 30, 2020 the Company recognized approximately \$17,000 and \$39,000 respectively, in depreciation and amortization expense. For the three and six months ended June 30, 2019 the Company recognized approximately \$209,000 and \$420,000 respectively, in depreciation and amortization expense. The decrease is mainly attributable to amortization expense declining from \$184,000 and \$368,000 in the three and six months ended June 30, 2019, respectively to \$0 in the three months and six months ended June 30, 2020 due to the complete write-off of intangibles at fiscal year-end 2019.

### **Other Income (Expense)**

Interest expense for the three months and six months ended June 30, 2020 was approximately \$363,000 and \$419,000, respectively. Interest expense for the three months and six months ended June 30, 2019 was approximately \$87,000 and \$179,000 respectively. The increase is attributable to the bridge loan financing that the Company received in April 2020.

The change in fair value of redemption put liability for the three and six months ended June 30, 2020 was (\$19,000) and \$175,000, respectively. There was no change in fair value of redemption put liability for the three and six months ended June 30, 2019. The change in fair value of the derivative liability - warrants for the three and six months ended June 30, 2020 was approximately \$3,057,000 and \$2,882,000 respectively. There was no change in fair value of the derivative liability - warrants for the three and six months ended June 30, 2019. The redemption put liability is related to the Series D Convertible Preferred Stock financing in the fourth quarter 2019. The Series B Convertible Preferred Stock's derivative liability-warrants was recorded as a measurement period adjustment to the purchase price allocation related to the Merger in the third quarter of 2019.



## **Departure of Directors and Certain Officers, Election of Directors, Appointment of New Board Members and Officers.**

On February 29, 2020, the Company accepted the resignations of Briley Cienkosz, Chief Marketing Officer and Gary Mancini, Chief Relationship Officer for personal reasons and not as a result of any disputes or disagreements.

On May 7, 2020, William Horne, the Company's CEO and Chairman tendered his resignation as CEO effective when the Company finds a suitable replacement with more FDA experience. Until such successor is retained, Mr. Horne will remain as the CEO. Mr. Horne's resignation does not pertain to his position as Chairman of the Board or as a Director. The resignation was not as a result of any disagreement with the Company or its policies and practices.

## **Funding Requirements**

The Company has historically incurred losses from operations and expects to continue to generate negative cash flows as the Company's generating activities are temporarily suspended and as the Company implements its business plan to focus on taking the L-CYTE-01 protocol to the FDA for treatment of chronic lung diseases. The Company will need to raise cash from debt and equity offerings to continue its operations. There can be no assurance that the Company will be successful in doing so.

## **Going Concern**

The Company incurred net losses of approximately \$6,432,000 and \$8,849,000 for the three months and six months ended June 30, 2020, respectively. The Company incurred net losses of approximately \$5,297,000 and \$8,992,000 for the three months and six months ended June 30, 2019, respectively.

The Company's independent registered public accounting firm has included an explanatory paragraph with respect to the Company's ability to continue as a going concern in its report on the Company's consolidated financial statements for the year ended December 31, 2019. The presence of the going concern explanatory paragraph suggests that the Company may not have sufficient liquidity or minimum cash levels to operate the business. Since its inception, the Company has incurred losses and anticipates that the Company will continue to incur losses until its products can generate enough revenue to offset its operating expenses. The present level of cash is insufficient to satisfy our current operating requirements.

In the event the Company is unable to fund its operations from existing cash on hand, operating cash flows, additional borrowings or raising equity capital, the Company may be forced to reduce our expenses, or discontinue operations. The consolidated financial statements do not include any adjustments relating to the recoverability and classification of recorded asset amounts or the amounts and classification of liabilities that might be necessary should the Company be unable to continue as a going concern.

## **Liquidity and Sources of Liquidity**

With the Company historically having experienced losses, the primary source of liquidity has been raising capital through debt and equity offerings, as described below.

## **Debt**

On April 17, 2020, the Company entered into the April SPA with the Purchasers pursuant to which the Company received an aggregate of \$2,842,695 in gross proceeds through the sale to the Purchasers of the April Secured Notes and April Warrants to purchase shares of common stock of the Company in the April Offering. After taking into account subsequent closings occurring after April 17, 2020, an aggregate of thirty-three Purchasers participated in the April Offering by purchasing April Secured Notes and April Warrants. The proceeds of the April Offering will be used for working capital and general corporate purposes. The April Offering resulted in the issuance of April Secured Notes in an aggregate principal amount of \$2,842,695. As part of the April Offering, the Notes previously issued by the Company to the Investor on March 27, 2020 and April 9, 2020 were amended and superseded by an April Secured Note in the amount of \$1,000,000 issued to the Investor. Additionally, in connection with the April Offering, the Company entered into an amendment with the Investor with respect to the outstanding 12% Senior Secured Convertible Note due September 30, 2020, which was originally issued in 2018 and assumed in the Merger and which was purchased by the Investor from its original holder, George Hawes, on March 27, 2020 (the "Hawes Note"). The Hawes Notes had a principal balance of \$424,615 as of March 31, 2020 and December 31, 2019. The amendment to the Hawes Note among other things, eliminates the requirement that the Company make monthly payments of accrued interest. The Hawes Note is expected to convert into shares of preferred stock of the Company offered for purchase at the Qualified Financing at the closing of the Qualified Financing.

As part of the April Offering, the holders of certain existing warrants issued by the Company which contained anti-dilution price protection entered into agreements terminating all anti-dilution price protection in their warrants. The Company intends to implement a one-time reduction of the exercise price of such warrants to be equal to the price per share at which shares of preferred stock are offered for purchase at the Qualified Financing once that price has been established.

The short-term notes, related parties, as of March 31, 2020 totaling \$2,135,000 is comprised of loans made to the Company during 2019, by Horne Management, LLC, controlled by Chief Executive Officer, William E. Horne aggregating \$1,635,000 and a Note in the amount of \$500,000 from the Investor. On April 17, 2020, Mr. Horne agreed to convert the notes plus accrued interest owed to Horne Management, LLC, at the time of the Qualified Offering, into 4,368,278 shares of common stock and a ten-year warrant to purchase up to an equivalent number of shares of the Company's common stock.

The Company recently commenced a rights offering whereby each shareholder of record on July 28, 2020 shall receive the right to purchase three (3) shares of Series A Preferred Stock for each share of common stock owned at a purchase price of \$0.014 per Series A Preferred Share. The rights offering is for up to \$5,129,856. While there can be no assurance as to the total amount of proceeds that will be raised in the rights offering, the rights offering will result in gross proceeds of at least \$2,842,695 as a result of backstop agreements entered into with existing investors in the Company.

Cash activity for the six months ended June 30, 2020 and 2019 is summarized as follows:

#### Working Capital Deficit

	As Of	
	June 30, 2020	December 31, 2019
Current Assets	\$ 1,979,000	\$ 2,275,000
Current Liabilities	4,227,000	5,774,000
Working Capital Deficit	\$ 2,248,000	\$ 3,499,000

#### Cash Flows

Cash activity for the six months ended June 31, 2020 and 2019 is summarized as follows:

	Six Months Ended June 30,	
	2020	2019
Cash used in operating activities	\$ (4,335,024)	\$ (6,361,331)
Cash used in investing activities	—	(385,677)
Cash provided by financing activities	4,740,840	6,977,448
Net (decrease) increase in cash	\$ 405,816	\$ 230,440

As of June 30, 2020, the Company had approximately \$1,830,000 of cash on hand.

**Off-Balance Sheet Arrangements**

We do not have any off-balance sheet arrangements as defined in Regulation S-K Item 303(a)(4) during the periods presented, investments in special-purpose entities or undisclosed borrowings or debt. Additionally, we are not a party to any derivative contracts or synthetic leases.

**Contractual Obligations and Commercial Commitments**

The short-term notes, related parties, as of March 31, 2020 totaling \$2,135,000 is comprised of loans made to the Company during 2019, by Horne Management, LLC, controlled by Chief Executive Officer, William E. Horne aggregating \$1,635,000 and a Note in the amount of \$500,000 from the Investor. On April 17, 2020, Mr. Horne agreed to convert the notes plus accrued interest owed to Horne Management, LLC, at the time of the Qualified Offering, into 4,368,278 shares of common stock and a ten-year warrant to purchase up to an equivalent number of shares of the Company's common stock. The Note bears an interest rate of 8.0% per annum and is due on demand. If any amounts payable under this Note are not paid within ten days after they are due, the interest rate shall accrue on the principal in the amount of 18.0% per annum.

The extended maturity date of the short-term convertible notes payable of approximately \$425,000 is September 30, 2020. No payments of principal or interest are due until maturity.

Notes payable of approximately \$67,000 are due in aggregate monthly installments of approximately \$5,800 and carry an interest rate of 5%.

**ITEM 3. QUANTITATIVE AND QUALITATIVE DISCLOSURES ABOUT MARKET RISK.**

Not applicable to smaller reporting companies.

**ITEM 4. CONTROLS AND PROCEDURES.***Evaluation of Disclosure Controls and Procedures*

We maintain disclosure controls and procedures designed to provide reasonable assurance that information required to be disclosed in reports filed under the Securities Exchange Act of 1934, as amended (the "Exchange Act"), is recorded, processed, summarized and reported within the specified time periods and accumulated and communicated to our management, including our principal executive officer and principal accounting officer, as appropriate to allow timely decisions regarding disclosure.

Our Chief Executive Officer (our “CEO”) and our Chief Financial Officer (our “CFO”), evaluated the effectiveness of our disclosure controls and procedures (as defined in Rules 13a-15(e) and 15d-15(e) promulgated under the Exchange Act) as of June 30, 2020. In designing and evaluating the Company’s disclosure controls and procedures, management recognizes that disclosure controls and procedures, no matter how well designed and operated, can provide only reasonable assurance of achieving the desired objectives, and the Company necessarily is required to apply its judgment in evaluating the cost-benefit relationship of possible disclosure controls and procedures.

Based on such evaluation, our Chief Executive Officer and Chief Financial Officer have concluded that, as of June 30, 2020, the Company’s disclosure controls and procedures were not effective because of the material weakness in our internal control over financial reporting as discussed below, and as a result, the Company engaged consultants to help mitigate this material weakness.

A material weakness is a deficiency, or combination of deficiencies, in internal control over financial reporting, such that there is a reasonable possibility that a material misstatement of our annual or interim financial statements will not be prevented or detected on a timely basis. In our assessment of the effectiveness of internal control over financial reporting as of June 30, 2020, we determined that control deficiencies existed that constituted material weaknesses:

- The Company has an ineffective control environment due to a lack of internal resources with expertise to determine entries and disclosures related to some of the Company’s more complex transactions.
- The Company lacks qualified accounting personnel with appropriate knowledge and experience of generally accepted accounting principles for the complexity of some of the Company’s transactions.
- The Company lacks a robust accounting system infrastructure to handle the timeliness of the reporting requirements necessary for a public company.

In light of the conclusion that our internal disclosure controls were ineffective as of June 30, 2020, we have applied procedures and processes as necessary to ensure the reliability of our financial reporting in regard to this quarterly report. Accordingly, the Company believes, based on its knowledge, that: (i) this quarterly report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which they were made, not misleading with respect to the period covered by this report; and (ii) the financial statements, and other financial information included in this quarterly report, fairly present in all material respects our financial condition, results of operations and cash flows as of and for the periods presented in this annual report.

#### *Changes in Internal Control Over Financial Reporting*

During the six months ended June 30, 2020, there were no changes in the Company’s internal control over financial reporting (as defined in Rule 13a-15(f) and 15d-15(f) under the Exchange Act) that have materially affected, or that are reasonably likely to materially affect, the Company’s internal control over financial reporting.

## **PART II – OTHER INFORMATION**

### **ITEM 1. LEGAL PROCEEDINGS.**

The Company is not a party to any pending legal proceeding, nor is the Company’s property the subject of a pending legal proceeding. None of the Company’s directors, officers or affiliates are involved in a proceeding adverse to our business or has a material interest adverse to the Company’s business.

### **ITEM 1A. RISK FACTORS.**

We are a smaller reporting company as defined by 17 CFR 229.10(f)(1). Thus, we are not required to provide information under this item.

**ITEM 2. UNREGISTERED SALES OF EQUITY SECURITIES AND USE OF PROCEEDS.**

During the six months ended June 30, 2020, the Company received proceeds of \$100,000 and issued 2,449 of preferred stock at a price of \$40.617 per share, and a ten-year warrant to purchase 244,996 shares of common stock at an exercise price of \$0.75 per share.

**ITEM 3. DEFAULTS UPON SENIOR SECURITIES.**

None.

**ITEM 4. MINE SAFETY DISCLOSURES.**

Not applicable.

**ITEM 5. OTHER INFORMATION.**

Not applicable.

**ITEM 6. EXHIBITS.**

The exhibits listed in the accompanying Exhibit Index are filed, furnished or incorporated by reference as part of this Quarterly Report on Form 10-Q.

**SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

Date: August 14, 2020

H-CYTE, INC

By: /s/ William E. Horne  
William E. Horne  
*Chief Executive Officer*  
*(Principal Executive Officer)*

By: /s/ Jeremy Daniel  
Jeremy Daniel  
*Chief Financial Officer*  
*(Principal Financial Officer and*  
*Principal Accounting Officer)*

## EXHIBIT INDEX

31.1	<a href="#"><u>Section 302 Certification of Principal Executive Officer*</u></a>
31.2	<a href="#"><u>Section 302 Certification of Principal Financial Officer*</u></a>
32.1	<a href="#"><u>Section 906 Certification of Principal Executive Officer and Principal Financial Officer***</u></a>
101.INS	XBRL Instance Document **
101.SCH	XBRL Taxonomy Extension Schema Document **
101.CAL	XBRL Taxonomy Calculation Linkbase Document **
101.LAB	XBRL Taxonomy Labels Linkbase Document **
101.PRE	XBRL Taxonomy Presentation Linkbase Document **
101.DEF	XBRL Definition Linkbase Document **

\* Filed herewith.

\*\* Pursuant to Rule 406T of Regulation S-T adopted by the SEC, these interactive data files are deemed not filed or part of a registration statement or prospectus for purposes of Section 11 or 12 of the Securities Act of 1933, are deemed not filed for purposes of Section 18 of the Securities Exchange Act of 1934, and otherwise are not subject to liability under these sections.

\*\*\* This certification is being furnished solely to accompany this Quarterly Report pursuant to 18 U.S.C. Section 1350, and it is not being filed for purposes of Section 18 of the Securities Exchange Act of 1934 and is not to be incorporated by reference into any filing of the Company, whether made before or after the date hereof, regardless of any general incorporation language in such filing.





**CERTIFICATION OF CHIEF EXECUTIVE OFFICER  
PURSUANT TO RULE 13a-14(a) UNDER  
THE SECURITIES EXCHANGE ACT OF 1934**

I, William E. Horne, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended June 30, 2020 of H-CYTE, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 14, 2020

/s/ William e. Horne

William E. Horne,  
Chief Executive Officer

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**CERTIFICATION OF CHIEF FINANCIAL OFFICER  
PURSUANT TO RULE 13a-14(a) UNDER  
THE SECURITIES EXCHANGE ACT OF 1934**

I, Jeremy Daniel, certify that:

1. I have reviewed this quarterly report on Form 10-Q for the quarter ended June 30, 2020 of H-CYTE, Inc.;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
  - (a) Designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
  - (b) Designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
  - (c) Evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
  - (d) Disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting; and
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
  - (a) All significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
  - (b) Any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: August 14, 2020

/s/ Jeremy Daniel

Jeremy Daniel,  
Chief Financial Officer

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**CERTIFICATION OF CHIEF EXECUTIVE OFFICER AND  
CHIEF FINANCIAL OFFICER PURSUANT TO RULE 13a-14(b) UNDER  
THE SECURITIES EXCHANGE ACT OF 1934 AND SECTION 1350 OF  
CHAPTER 63 OF TITLE 18 OF THE UNITED STATES CODE**

Each of the undersigned, William E. Horne and Jeremy Daniel, certifies pursuant to Rule 13a-14(b) under the Securities Exchange Act of 1934 and Section 1350 of Chapter 63 of Title 18 of the United States Code, that (1) this quarterly report on Form 10-Q for the quarter ended June 30, 2020, of H-CYTE, Inc. (the "Company") fully complies with the requirements of Section 13(a) of the Securities Exchange Act of 1934, and (2) the information contained in this report fairly presents, in all material respects, the financial condition and results of operations of the Company.

Date: August 14, 2020

*/s/ William E. Horne*

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William E. Horne,  
Chief Executive Officer

*/s/ Jeremy Daniel*

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Jeremy Daniel,  
Chief Financial Officer

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